



# 2025 NOMAR ANNUAL REPORT

ISSUED MARCH 12, 2026



A Year of Coming Together,  
110 Years In the Making



# TABLE OF CONTENTS

110th legacy  
milestone

The 2025 Annual Report presents an overview of NOMAR's performance, programs, and strategic direction. Explore the sections below for detailed insights into our progress and plans.

---

Letter  
for  
2026  
**01-02**

About  
NOMAR  
EST. 1915  
**03**

2025  
Board of  
Directors  
**04**

2025  
Leadership  
Team  
**05**

Strategic Plan  
Milestones  
Achieved  
**06**

NOMAR  
by the  
Numbers  
**07**

Member  
Benefits  
& Services  
**09**

Leadership  
Academy  
**10**

Professional  
Development,  
Education & Training  
**11**

Professional  
Conduct  
**13-14**

2025  
Special  
Events  
**15**

NOMAR  
in the  
Community  
**16**

NOMPAT  
and  
LARPAC  
**17-18**

State and  
National  
Leadership  
**19-20**

Commercial  
Investment  
Division  
**21**

2025  
CID Board  
of Directors  
**22**

CID  
by the  
Numbers  
**23**

GSREIN &  
ROAMS  
MLS  
**25**

2025  
Annual  
Market Stats  
**26-28**

2025  
Members  
Joined  
**29-32**

NOMAR  
Affiliate  
Members  
**33-35**

NOMAR  
Staff  
Members  
**36**

# Dear NOMAR Members,

**As I reflect on 2025**, a milestone year marking NOMAR's 110th anniversary, I am filled with gratitude for how our association rose to the challenge of bringing our community closer together. When we launched our "Come Together" theme at the beginning of the year, it was more than a rallying cry; it was a commitment to Connect, Serve, and Lead in ways that would strengthen our association and elevate every member.



## **Celebrating Our Legacy**

Our Annual Installation and Awards Night was a fitting tribute to both our storied history and our bright future. We honored the leaders who paved the way over the past 110 years while recognizing the outstanding achievements of our current members. The evening reminded us that NOMAR's strength has always been rooted in the dedication and excellence of Realtors® who commit themselves to their clients and communities.

## **Growing Together Professionally**

Our Professional Development Series exceeded expectations, offering workshops on digital marketing, negotiation, market forecasting, and leadership that helped members sharpen their competitive edge. The Speaker Series brought fresh perspectives from industry thought leaders, and I was particularly proud of our collaboration to expand the Economic Forecast and introduce the Seller Representative Specialist designation to our members.

## **Serving Our Community**

The spirit of service ran strong throughout 2025. Our Community Engagement Events brought members together for volunteering days and charity fundraisers that strengthened our ties with the communities we serve. We continue to move towards the launch of the NOMAR Cares Foundation, providing us with a vehicle to support our fellow Realtors® in times of need while offering tax-deductible opportunities to give back.

## **Building Connections**

We reimagined networking by bringing it to where you are. Our "Beer with a Peer" events throughout the metropolitan area made it easier than ever for agents, brokers, and industry partners to connect in their own neighborhoods. The response confirmed what we believed: when we make involvement convenient and inviting, our members show up.

## **Developing Tomorrow's Leaders**

One of our most significant achievements was launching the inaugural NOMAR Leadership Academy. This program provided participants with insider knowledge of our association's operations, meaningful relationships with peers and current leaders, and the confidence to step into leadership roles. Several academy graduates have already joined committees and are now serving on our boards—a testament to the program's success and a promising sign for NOMAR's future.

## **Looking Forward**

The groundwork laid in 2024's record year, combined with the enhancements we implemented in 2025, has positioned NOMAR for success in the years to come. We increased participation, expanded programming, and created more pathways for members to engage with their association and each other.

Thank you for answering the call to Come Together. Your participation, dedication, and leadership made 2025 a year we will remember with pride.

Here's to building on this momentum in the years ahead.

With appreciation,

A handwritten signature in black ink that reads "Ginger Wiggins". The signature is written in a cursive, flowing style.

2025 President



# 2026 PRESIDENT

## DONNA CHANDLER

## WELCOME MESSAGE

### Dear Members,

For more than a century, the New Orleans Metropolitan Association of REALTORS® has been, and continues to be, a cornerstone of the real estate industry in our region. Through generations of change, we have remained steadfast in fostering professionalism, advocating for our members, and upholding the highest standards of ethical practice. This enduring commitment has built NOMAR into a respected organization with a lasting legacy of excellence.

This past year offered us a moment to honor those who came before us: the leaders, volunteers, and members

whose dedication laid the foundation upon which we stand today. Their vision and service remind us that our strength as an Association is rooted in collaboration, integrity, and a shared purpose.

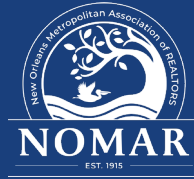
At the same time, this milestone is not only a reflection of where we have been, but an opportunity to look forward. As we move beyond our 110th anniversary, we are called to chart the course for the next generation of leaders in our industry. By investing in education, leadership development, advocacy, and engagement, we ensure that NOMAR remains relevant, resilient, and responsive to the evolving needs of our members and the communities we serve. In 2026, we will focus on EDUCATION IS KEY...to our success, growth, and professional development. Look for many new opportunities this year to enhance your education and to add value to the clients we serve!

Thank you for your continued commitment to this Association and to one another. It is because of you, our members, that NOMAR's legacy continues to grow stronger with each passing year. I look forward to the work ahead as we shape the future together.

Sincerely,

2026 President

# About NOMAR



New Orleans Metropolitan Association of REALTORS® (NOMAR) is a professional trade association dedicated to serving a diverse cross-section of members across the Metropolitan New Orleans area. NOMAR serves over 6,000 members through the primary Association and provides commercial brokers and agents with specialized services through the Commercial Investment Division (CID). MLS services are administered through the Gulf South Real Estate Information Network (GSREIN); NOMAR is also a founding member of ROAM MLS, the largest multiple listing service in Louisiana with over 12,000 REALTOR® members throughout 32 Louisiana parishes.

Originally founded in 1915 as the New Orleans Real Estate Board, the association joined the National Association of REALTORS® in 1922. In 1992, the association merged with the Jefferson Board of REALTORS® and adopted the name New Orleans Metropolitan Association of REALTORS®. Following its 2014 merger with the Saints Board of REALTORS®, NOMAR was finalized into the organization it is today.

## PARISHES SERVED

Jefferson  
Orleans  
Plaquemines  
St. Bernard  
St. Charles  
St. James  
St. John  
St. Tammany  
Tangipaha  
Washington

## Mission

We promote the business interests of our members, enhance their professional image and practice, and champion private property rights for all.

## Vision

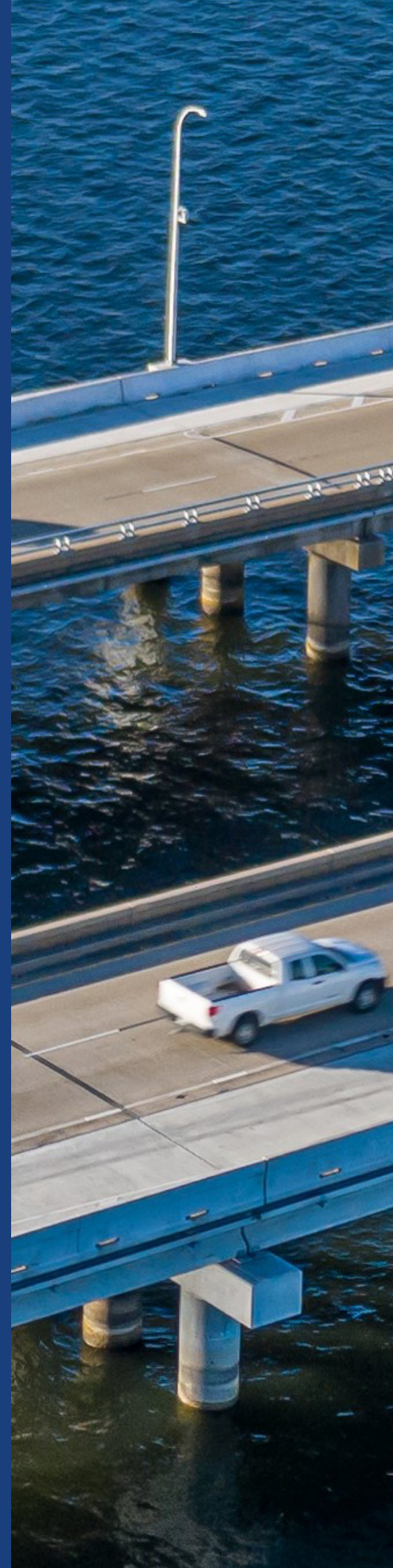
To be the trusted advocate and resource for our members and the Greater New Orleans real estate community.

## Values

Service, Integrity, Professionalism, Engagement, Excellence, Fiscal Responsibility, Accountability, Loyalty

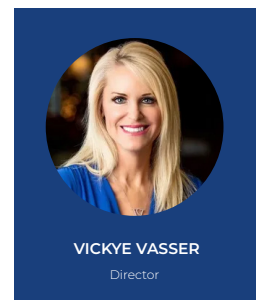
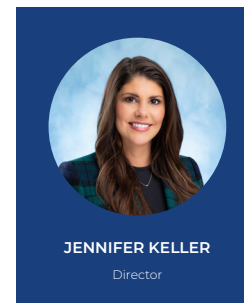
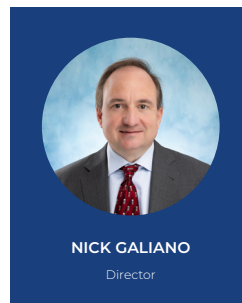
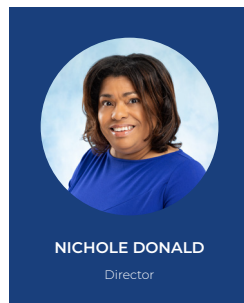
## Member-Powered Organization

Our members are integral to furthering our mission of advocacy, community, and collaboration.



# 2025 Board of Directors

Experienced  
Leadership



The NOMAR Board of Directors is comprised of dedicated real estate professionals selected to provide strategic leadership and governance for the association. These individuals represent a cross-section of the membership and are chosen for their experience, integrity, and commitment to advancing NOMAR's mission. Through their service, they help guide policy, strengthen member value, and ensure the association remains responsive to the evolving needs of the real estate community.

- + **Multidisciplinary Expertise**
- + **Continuous Learning Culture**
- + **Teamwork & Collaboration**

# 2025 Leadership Team

**NOMAR's Committees turn the strategic vision of the Board into actionable plans, which are then executed in coordination with staff. NOMAR's 20 committees and task forces give members a pathway to leadership, helping to guide association activity.**

## 333 Members on Committees

---

### 2025 Committees and Chairs

#### **Affiliates**

Gizelda Toomer  
McEnergy Residential

#### **Awards & Recognition**

Ginger Wiggins  
Coldwell Banker TEC

#### **Budget & Finance**

Michelle LaBanca  
REVE, REALTORS

#### **Bylaws & Policy**

Ginger Wiggins  
Coldwell Banker TEC

#### **Diversity, Equity & Inclusion**

Gizelda Toomer  
McEnergy Residential

#### **Events**

Michelle LaBanca  
Rêve | Realtors®

#### **Executive Committee**

Ginger Wiggins  
Coldwell Banker TEC

#### **Facilities**

Ginger Wiggins  
Coldwell Banker TEC

#### **Forms**

Dee Halphen  
Coldwell Banker TEC

#### **Governmental Affairs**

Lesha Freeland  
Keller Williams Realty 4550100

#### **Grievance**

Amanda Hanemann  
Coldwell Banker TEC

#### **Mediation**

Nick Galiano  
Galiano Realty

#### **MLS Advisory**

LaTanya LaBranch  
WEICHERT, REALTORS -  
LaBranch & Associates

#### **NOMPAT**

Ashley Merritt  
Coldwell Banker TEC

#### **Northshore Task Force**

Rick Roberts  
Coldwell Banker TEC

#### **Ombudsman**

Sabrina Pierre  
Latter & Blum | Compass

#### **Past Presidents**

Mirambell  
Mirambell Realty

#### **Professional Development**

Andrea Tyler  
AT Home Realty Group

#### **Professional Standards**

Stephanie Brouillette  
Rodi Realty, Inc

#### **Vetting**

David Favret  
Compass

#### **Young Professionals Network**

Nick Kallman  
Mirambell Realty

# STRATEGIC PLAN OVERVIEW AND 2025 MILESTONES ACHIEVED

## Advocate

Be the leading public policy advocate for REALTORS®, real estate consumers and private property owners in the New Orleans Metropolitan region.

### Milestones:

- Held highest-grossing NOMPAT fundraiser in the last several years, the Boil Battle, raising over \$11,000
- Formed three-association partnership with the Home Builders Association and the Apartment Association to host the New Orleans Mayoral Townhall Meeting.

## Connect

Consistently participate in community enhancement and investment activities that demonstrate the value of NOMAR members to consumers and strengthen their voice as local real estate experts.

### Milestones:

- Partnered with Habitat for Humanity, Volunteers of America and Second Harvest Food Bank to create cross-organizational support for the Metro New Orleans area.
- Enhanced relationships with key affiliates and community partners.
- Worked with local media outlets (CityBusiness, nola.com/Times-Picayune, Biz New Orleans, Housing Matters, FOX 8), educational institutions (University of New Orleans) and economic development organizations (JEDCO) to position REALTORS® as subject matter experts.

## Elevate

Be the indispensable resource for real estate education and professional development in South Louisiana.

### Milestones

- Provided high caliber, market-driven training and informational programs that empower NOMAR members to serve their clients and grow their businesses.
- Developed Mastermind series of supplementary education seminars for brokers and agents to promote best practices and collegiate dialogue.
- Delivered specialized content for brokers and agents across all business specialties including AHWD and SRS Designation Course.

## Delight

Consistently provide members with outstanding “concierge-level” business services, quality networking programs, and best-in-class collaboration tools.

### Milestones

- Developed Beer with a Peer Happy Hour series to connect REALTORS® and affiliates across the metro area.
- Cultivated positive and constructive culture and work environment among staff.
- Engaged staff at the committee level and partnered with volunteer leaders to deliver value to every member.
- Implemented standardized events survey to solicit feedback and leveraged results to develop a roster of event volunteers.

## Lead

Demonstrate excellence in Association governance through engaged decision making, organizational diversity and inclusion, efficient operational structures, and superior leadership development.

### Milestones

- Continued popular Broker Breakfast series and provided in-house Professional Standards trainings.
- Created the NOMAR Leadership Academy to develop a clear pathway to leadership roles for members.

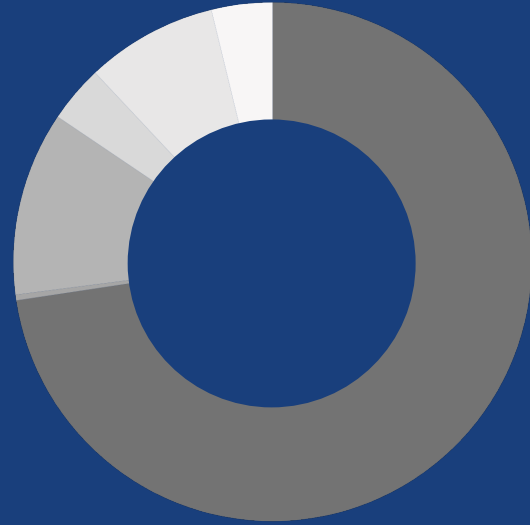


# NOMAR By the Numbers

As of December 2025, NOMAR was home to over 6,000 REALTORS® and real estate industry professionals. NOMAR is the largest REALTOR® association in Louisiana and ranks 59th largest of 1040 local associations in the United States.

## MEMBERSHIP

- 4949 Primary REALTORS® & Appraisers
- 24 REALTORS® Emeritus
- 782 Primary Designated REALTORS® & Designated Appraisers
- 242 Secondary REALTORS® & Designated REALTORS®
- 559 MLS Only
- 259 Affiliates and Institute Affiliates



## TRAININGS, EVENTS & MIXERS: 122 HELD, WITH OVER 3524 REGISTRANTS

|    |                            |
|----|----------------------------|
| 22 | Lunch & Learns             |
| 8  | Happy hours                |
| 7  | Special Events             |
| 9  | Broker Events              |
| 61 | Supplementary trainings    |
| 3  | Community volunteer events |

## PROFESSIONAL DEVELOPMENT

### 203 Classes Offered

- 112 In-Person
- 91 Virtual

### 588 CE hours

- 329 In-Person
- 259 Virtual CE hours offered

**7397**  
Total Attendees





# MEMBER BENEFITS AND SERVICES



## Instanet/Authentisign/Transaction Desk

Comparable forms and signing platforms come at the cost of **\$30/month at the low end**, for individual agents. **3,927 NOMAR members utilized** this benefit to prepare **218,479 forms and conduct 33,449 transactions in 2025**, leading to a collective **annual savings of \$1,413,720**.



## FOREWARN

NOMAR members receive free access to the FOREWARN agent safety and lead intelligence app. **2160 members utilized** their free FOREWARN benefit in 2025. FOREWARN **typically costs \$240 annually** for an individual subscription, which means participating **NOMAR members saved a combined \$518,400** with this benefit.



## Continuing Education

NOMAR members receive **unlimited free in-person CE and discounted virtual CE** thanks to our partnership with the Bob Brooks School. **NOMAR offered 329 hours of free CE in 2025; at \$10/credit hour**, this amounts to a **savings of \$3,920 for the 4572 attendees** who took advantage of this benefit.

# 2025 Leadership Academy

## IDENTIFY, INSPIRE, & MENTOR

In 2025, we launched the inaugural Leadership Academy with the goal to identify, inspire, and mentor emerging leaders. The program is designed to:

- Provide insight into the association and how it functions
- Spark a passion for volunteer service and involvement
- Create a pathway to leadership

### Congratulations

To the inaugural cohort of the NOMAR Leadership Academy!



**NICK KALLMAN**  
SRSA Residential



**JOEL PICOLO**  
KW Realty New Orleans



**ASHTON PICKETT-JONES**  
Supreme Realtors



**SOFIA DHEMING**  
Maison de NOLA Realty



**ANGEL PARFAIT**  
WayMaker Realty



**LESLIE ELLISON**  
SRSA Residential



**JACQUELINE SPERIER**  
KW Realty 455-0100



**GINGER WIGGINS**  
Coldwell Banker TEC

# Professional Development, Education, and Training

Furthering members' knowledge in all areas of real estate and assisting in the completion of continuing education requirements is one of NOMAR's core member services.

**In 2025, we offered 112 in-person CE courses and 91 virtual courses, totaling 588 hours of education credits** available for our members, on a wide variety of topics ranging from fair housing to REALTOR® safety to fortified roofing and more.



The 15th Annual Economic & Real Estate Forecast Symposium: This event, held in October, serves as the premier commercial and residential real estate forum for the region. In 2025, the Forecast Symposium drew over 400 attendees, as well as local, state and national experts and a wide variety of industry partners.



We worked with our committees, partners, and affiliates to host more than 20 Lunch and Learn seminars throughout the year. Topics included: navigating historic district requirements, grants and assistance programs, fair housing, insurance, commission payment concerns and risk management, and many more.



## Top 10 Designations, Endorsements, and Certifications Held:



190



293



187



197



168



86



86



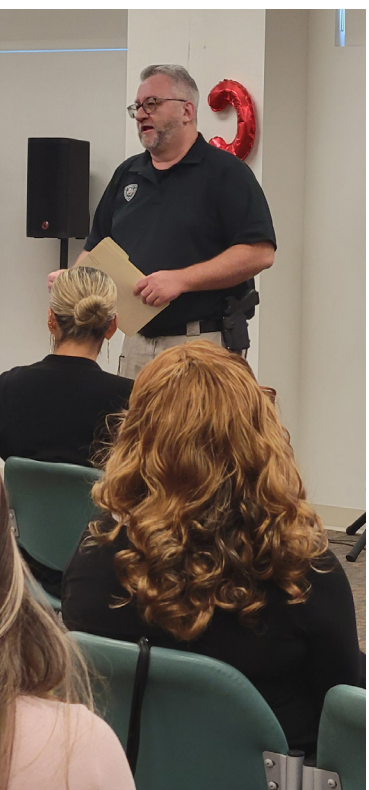
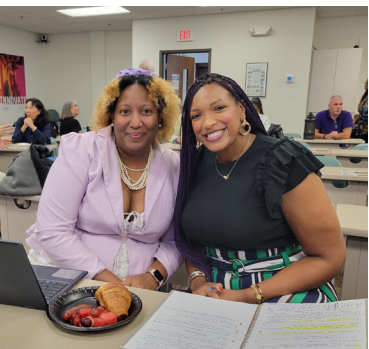
83



76



71





# THE YEAR IN PROFESSIONAL CONDUCT

NOMAR provides REALTORS® and consumers with a structured process for resolving grievances related to the Code of Ethics.

# Highlights 2025

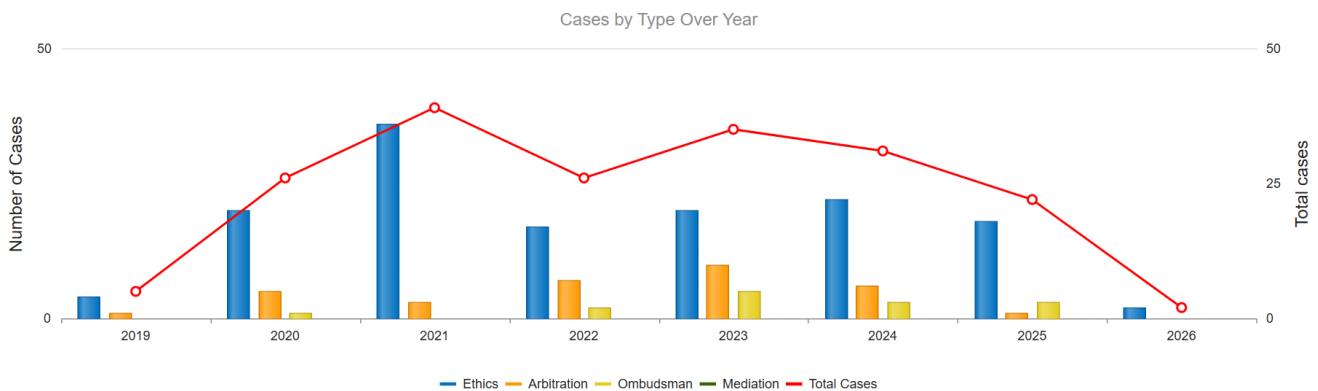


## BY THE NUMBERS

Our professional conduct division was supported by 130 members, serving on the Grievance, Mediation, Ombudsman and Professional Standards Committees, and stewarded by NOMAR's three certified professional standards administrators.

In 2025 NOMAR, developed and implemented a Citation Policy for Ethics violations and protected the REALTOR® commitment to the highest ethical practice by completing:

|                                     |                       |                             |   |                            |
|-------------------------------------|-----------------------|-----------------------------|---|----------------------------|
| <b>4</b>                            | <b>18</b>             | <b>1</b>                    | <b>1</b>  | <b>Most cited articles</b> |
| <b>Grievance Committee meetings</b> | <b>Ethics filings</b> | <b>Arbitration requests</b> | <b>Arbitration cases resolved through mediation or agreements</b> | <b>1, 2, 3, and 9</b>      |





# SPECIAL EVENTS

NOMAR hosted or partnered to host a variety of special events in 2025 including:

- January 14th: Partnered with HBA to support the 2024 Housing Summit
- January 16th: Party in the Park Awards and Installation



**DAVID FARVET**  
Compass

REALTOR®  
of the Year



**LATANYA LABRANCH**  
Weichert REALTORS® –  
LaBranch & Associates

Manager  
of the Year



**EVELYN WOLFORD**  
Compass Uptown  
(LATT07)

Manager  
of the Year



**LISA NGYUEN**  
Armstrong Realty

YPN  
Rising Star



**STEPHEN-DOUGLAS  
DUPRE**  
Four Points Title

Affiliate  
of the Year



**PHOEBE WHEALDON**  
Coldwell Banker TEC

Philippi St. Pe' Lifetime  
Achievement Award



- March 26th: March Madness Affiliates Event
- April 18th: Annual CID Awards
- May 14th: Namaste at NOMAR, courtesy of the Affiliates Committee
- May 22nd: Boil Battle Fundraiser
- August 4th: New Orleans Mayoral Townhall Meeting with HBA and the Apartment Association
- August 21st: CID Summer Social with CCIM and the Appraisal Institute
- September 12th: REALTOR® Safety Event, Affiliates Committee
- November 20th: Annual Meeting and Membersgiving Celebration
- December 5th: CID Holiday Social

Notable  
Occasions

# “Coming Together”

## Connecting REALTORS® across the community

- In 2025, we launched our Beer with a Peer Happy Hour series, hosting eight happy hours in total, across six parishes, for 275 members. We’re excited to continue this series in 2026.

## Mastermind Series

- NOMAR’s Professional Development Committee spearheaded this topical roundtable supplement to the typical lecture-based continuing education courses. Topics included avoiding antitrust, ethics, and navigating compliance; sessions were offered for brokers and agents. The open-format encouraged judgment-free dialogue and hands-on learning.

## NOMAR In the Community

- **University panel appearances:** NOMAR volunteer leadership spoke on industry trends and the state of the local housing market at the University of New Orleans’ Economic Outlook and Forecast Seminars (New Orleans Seminar – April 1, 2025 – 2024 NOMAR President Craig Mirambell | Northshore Forecast Seminar - May 6, 2025 - GSREIN Ex-Officio Dee Halphen)
- **Pack the Future School Supply Drive:** NOMAR partnered with Volunteers of America to support Operation Backpack, helping to support children from low-income households or those who have encountered homelessness. NOMAR Members also volunteered to stuff and prepare backpacks for distribution.



- **Shine a Light on Hunger Food Drive:** In October, NOMAR members united to “shine a light on hunger” in our region. We partnered with Second Harvest Food Bank to collect donations for the cause. On Halloween, we “scared away hunger” with a hands-on volunteer project at Second Harvest.

- **Habitat for Humanity:** NOMAR, its Commercial Investment Division, and the Young Professionals Network partnered in October to repaint a home in Midcity.



- **Stuff the Sleigh Gift Drive:** NOMAR again partnered with Volunteers of America to collect toys and wrap gifts during the holiday season.



# NOMPAT & LARPAC



## New Orleans Metropolitan Political Action Team (NOMPAT)

NOMPAT is charged with fundraising for and increasing member participation in LARPAC (Louisiana REALTORS® Political Action Committee). NOMPAT interviews and determines endorsements of any local candidates for elected office within the 7 Southshore Parishes of NOMAR’s jurisdiction and, if desired, partners with the PAT of NABOR to determine endorsements in the 3 Northshore Parishes. Its members are politically astute and passionate REALTORS® who are also Major Investors in LARPAC.

## Louisiana REALTORS® Political Action Committee (LARPAC)

LARPAC contributions are used to support REALTOR® Party Champions, communicate the Association’s official position on public policy issues affecting real estate, and fight for the issues that matter most to your business at the local, state, and national levels. LARPAC gives REALTORS® a seat at the table and demonstrates that REALTORS® mean business when it comes to politics

## Fundraising Efforts (NOMPAT)

We raised \$109,788 (up 4% from 2024) from contributors representing 22% of our membership, surpassing our goal of 19%. Contributions were made through dues billing, as well as in person calls to action and various fundraisers held by NOMAR/NOMPAT and Louisiana REALTORS®.

**1367**  
Total number of individual contributors

**35**  
Number of Major Investors \$1000+

**5**  
Hall of Fame Members

**7**  
President’s Circle Members

# 2025 LARPAC Major Investors

## GOLDEN "R" (\$5,000)



LYNDA  
NUGENT-SMITH



EVELYN  
WOLFORD



RAYELYNN  
FAGOT



MARBURY  
LITTLE



NINA  
LOUP

## CRYSTAL "R" (\$2,500)

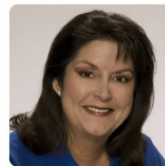
## STERLING "R" (\$1,000)



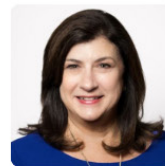
REGINA  
ALLEMAND



JODI  
ARCHER



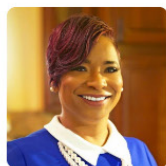
BONNIE  
BURAS



DONNA  
CHANDLER



BETH  
CRISTINA



LESLIE  
ELLISON



SONYA  
ENCALADE-  
JONES



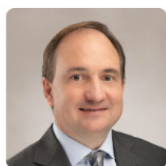
DAVID  
FAVRET



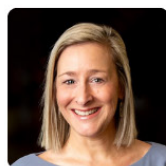
LESHA  
FREELAND



MICHAEL  
FREELAND



NICK  
GALIANO



AMANDA  
HANEMANN



ERIC  
HERNANDEZ



BLANCA  
JOHNSON



LATANYA  
LABRANCH



DANA  
MACCORD



RON  
MAZIER



STEPHANIE  
MORRIS



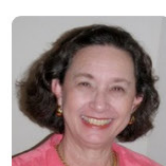
SHANNON  
NASH



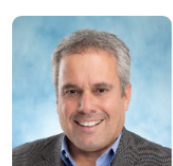
DANETTE  
O'NEAL



JIARRA  
RAYFORD



CLAUDETTE  
REUTHER



RICK  
ROBERTS



JACQUELINE  
SPERIER



GIZELDA  
TOOMER



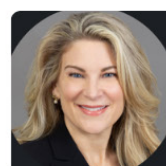
ANDREA  
TYLER



MARIE  
WADE



PHOEBE  
WHEALDON



SUZANNE  
WHITAKER



GINGER  
WIGGINS

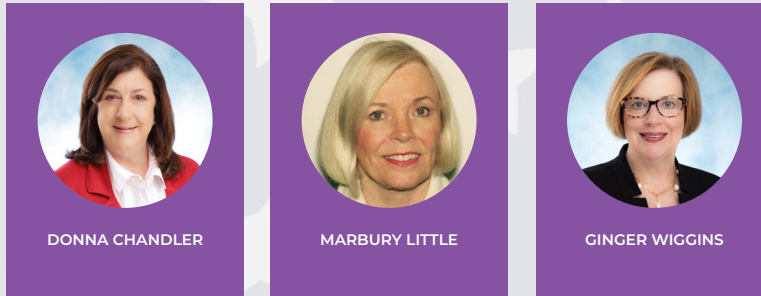
**THANK YOU NOMAR COMMUNITY!**

Contributions are used for political purposes, are voluntary, and are not deductible for Federal income tax purposes. Any amounts indicated are merely guidelines and you may contribute more or less than the suggested amounts. Neither your membership nor your participation in Louisiana REALTORS® is conditioned directly or indirectly on contributing to LARPAC. You may refuse to contribute without reprisal. The following is sent to the National REALTORS® Political Action Committee (RPAC) to support federal candidates and is charged against your limits under 52 U.S.C. 30116: (1) 30% of all contributions of \$1,000 or more made at any time; and (2) 30% of each contribution less than \$1,000 until LARPAC meets its Federal Allocation Goal set by RPAC. LARPAC retains the following to support state and local issues and candidates: (1) 70% of contributions that are \$1,000 or more; and (2) 100% of contributions of less than \$1,000 after the RPAC Federal Allocation Goal is met.

# State & National Leadership

Experienced  
Leadership

## NAR Directors



**DONNA CHANDLER**

**MARBURY LITTLE**

**GINGER WIGGINS**

## NAR Committee Members



**JODI ARCHER**  
2025 Conventional Financing  
and Policy Committee  
Member: At-Large

**DONNA CHANDLER**  
2025 Membership Policy and Board  
Jurisdiction Committee  
Member: At-Large

**BETH CRISTINA\***  
2025 Research  
Committee  
Member: At-Large

\*Beth Cristina is also apart of:  
2025 Commercial Strategic Action &  
Planning Work Group  
2025 Commercial Economic Issues  
and Trends Forum  
2025 Commercial Committee



**DAVID FAVRET**  
2025 Meeting and Conference  
Committee  
Vice Chair

**MARBURY LITTLE**  
2025 Public Policy Coordinating  
Committee  
Member: At-Large

**CRAIG MIRAMBELL**  
2025 Multiple Listing Issues and  
Policies Committee  
Member: At-Large

**LYNDA NUGENT-SMITH**  
2025 RPAC Trustees  
Fundraising Committee  
Regional Representative

**DANETTE O'NEAL**  
2025 Smart Growth  
Advisory Board  
Member: At-Large

**GINGER WIGGINS**  
2025 Smart Growth  
Advisory Board  
Member: At-Large

**PHOEBE WHEALDON**  
2025 Consumer  
Communications Committee  
Member: At-Large

**EVELYN WOLFORD**  
2025 State and Local Issues  
Mobilization Support Committee  
Member: At-Large

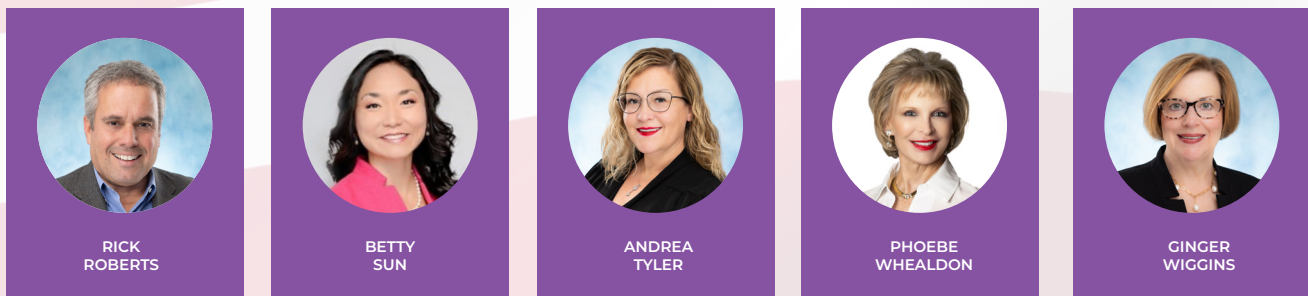
NOMAR is represented in leadership at both Louisiana REALTORS® and the National Association of REALTORS®. In 2025, we were proud to have 3 members serving on the NAR Board of Directors.

- + **Mission-Driven Leadership**
- + **Strategic Decision-Making**

# State & National Leadership

Advocacy in  
Action

## Louisiana REALTORS® Directors



The REALTOR® Party is a powerful alliance of REALTORS® and REALTOR® Associations working to protect and promote homeownership and property investment. The REALTOR® Party speaks with one voice to advance candidates and public policies that build strong communities and promote a vibrant business environment.

- + Advocacy & Industry Support
- + Fiduciary Responsibility

# About CID

The Commercial Investment Division (CID) of the New Orleans Metropolitan Association of REALTORS®, Inc. (NOMAR) is the commercial arm of the association. CID provides its members with opportunities to gain extra professional knowledge in the marketing and management of commercial and investment properties in New Orleans and Louisiana.

CID hosts social networking events to share new listings and “wants and needs,” and seminars by qualified specialists providing overviews and updates on relevant topics of interest to members.

CID also provides numerous commercial real estate classes so that members can obtain the required 12 hours of annual CE in commercial topics. Members attend free.



## Mission

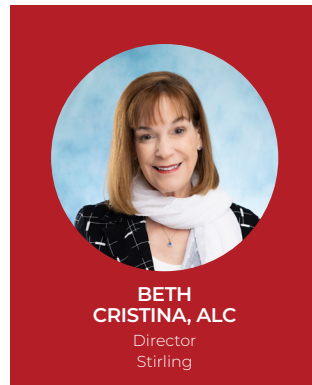
The mission of the Commercial Investment Division (CID) of the New Orleans Metropolitan Area REALTORS® is to provide a forum for our professional community and to provide resources and education that advance professionalism. We are committed to be the leading advocate of commercial real estate in the communities we serve by protecting private property rights and expanding relationships with individuals and organizations both locally and worldwide. We seek to improve the well-being of the metropolitan New Orleans area through the promotion of commercial real estate investment and the economic development in our area.

## Purpose

To form an ongoing entity to serve the needs of those REALTORS® engaged in the commercial real estate field and to function as a division of the New Orleans Metropolitan Association of REALTORS®, Inc. This organization shall be in addition to other Association functions and each member is under the jurisdiction of the New Orleans Metropolitan Association of REALTORS®, Inc. The Commercial Investment Division will be autonomous and self-perpetuating through these Bylaws to the extent that its activities are not in conflict with the governing documents and rules and regulations of the New Orleans Metropolitan Association of REALTORS®, Inc.



# 2025 CID Board of Directors



The CID Board of Directors is composed of experienced commercial real estate professionals who are carefully selected to help guide and strengthen the commercial sector of NOMAR. These leaders bring industry expertise, strategic insight, and a commitment to advancing opportunities for commercial practitioners. Through their service, they ensure that the commercial division remains aligned with the evolving needs of the marketplace.

- + Proven Industry Expertise
- + Forward-Thinking Leadership
- + Strategic Vision & Advocacy

# CID By the Numbers

In 2025, NOMAR's Commercial Investment Division fostered professional growth and success through our educational, networking, and scholarship programs. We hosted a variety of lunch and learns and specialized commercial education classes, in addition to a yearly scholarship and education subsidy program.

| MEMBERSHIP  | COMMITTEES    | EDUCATION         | COMMUNITY     | SCHOLARSHIPS    |
|-------------|---------------|-------------------|---------------|-----------------|
| 559 Members | 14 Committees | 20 CE hours       | 1 Event       | \$7,500 Awarded |
| 275 Offices | 152 Members   | 4 Classes offered | 13 Volunteers | 5 Recipients    |

## National Recognition:

- Commercial Marketing Grant (\$3,500) awarded
- National Commercial Award Conferred

## 15 Events and Classes

- 970 attendees

## 2025 Sponsorship Revenue

- \$29,000 from CID industry partners
- \$85,400 for the Forecast Symposium

## Service to the Community volunteers and donations

- 3 volunteers and \$3,000 donated

## Scholarships Awarded

- Five for a total of \$7500





# Gulf South Real Estate Information Network

Powered By  ROAMMLS

## 2025 GSREIN Board of Directors



**LATANYA LABRANCH**  
President  
WEICHERT REALTORS®-  
-LaBranch & Associates



**SHANNON NASH**  
President-Elect  
REMAX Affiliates



**DEE HALPHEN**  
Ex-Officio  
Coldwell Banker TEC



**NICHOLAS GALIANO**  
NOMAR Representative  
Galiano Realty



**JAMIE JOHNSON**  
Director  
Keller Williams 504-455-0100



**BEVERLY TYNES**  
Director  
Compass



**GINGER WIGGINS**  
NOMAR President  
Coldwell Banker TEC

## 2025 ROAM MLS Board of Managers



**GINGER WIGGINS**  
ROAM Ex-Officio  
Coldwell Banker TEC



**DEE HALPHEN**  
Manager  
Coldwell Banker TEC



**LATANYA LABRANCH**  
Manager  
WEICHERT REALTORS®-  
-LaBranch & Associates



**JOHN SIBLEY**  
Manager  
Keller Williams 455-0100

ROAM MLS, LLC (ROAM) is a statewide Multiple Listing Service (MLS) formed through the collective efforts of four Louisiana REALTOR Associations. In its first two years of operation, ROAM has expanded its membership to 5 Louisiana Associations and proudly services over 12,000 Realtor participants and subscribers across Louisiana.

 **Stands for Freedom**

 **Information Network**



# New Orleans Metro Real Estate Market

The U.S. housing market navigated a challenging landscape throughout 2025. Mortgage rates remained elevated compared with recent years, and home prices continued to rise nationwide. Demand for affordable housing far outpaced supply, and with fewer buyers able to keep up with rising costs, sales of previously owned homes were subdued. Younger buyers faced steep hurdles such as high rents, inflation, and student loan debt limited their ability to save for a down payment. By mid-2025, first-time buyers accounted for just 21% of all home purchases, while the typical

age of a first-time buyer reached a record high of 40, according to the National Association of REALTORS® (NAR). This ageing trend extended across the broader market, as the median age of all homebuyers reached 59. NAR data show that homeowners also set a record, staying in their homes a median of 11 years before selling.

With sales activity down, inventory continued to edge higher, and homes spent more time on the market compared with the previous year, signaling a shift toward more balanced market conditions. The rise in supply has given buyers more options and reduced the sense of urgency that characterized the post-pandemic market, while sellers have rediscovered the importance of strategic pricing, especially in areas where inventory growth is strongest. Although price appreciation has slowed, home values remain roughly 50% higher than prepandemic levels, stretching budgets and prompting many would-be buyers to delay their home search until affordability increases compared to 5,466 listings at the end of 2024. New listings decreased by 4.0 percent to finish the year at 19,644.

## New Orleans Metro Market Summary

**Sales:** Pending Sales were up 3.7 percent to 11,393 over last year, while closed sales were up 2.0 percent to finish the year at 11,191.

**Prices:** Home prices were up compared to last year. The overall median sales price increased 1.9 percent to \$280,000 for the year. Single Family home prices were up 2.5 percent compared to last year, and Condo/Townhouse prices were up 10.2 percent.

**Listings:** Year-over-year, the number of homes available for sale declined 8.7 percent. There were 4,989 active listings at the end of 2025 compared to 5,466 listings at the end of 2024. New listings decreased by 4.0 percent to finish the year at 19,644.

**Bedroom Count:** Increases in sales prices occurred across homes of all sizes over the last year. In 2025, properties with 1 bedrooms or fewer saw the greatest increase at 4.0 percent. The highest percent of list price received at sale went to properties with 4 Bedrooms or More at 97.6 percent.

**Sales by Price Range:** The number of homes sold in the \$166,999 or Less price range fell 10.7 percent to 1,718 homes. Homes sold in the \$364,000 or More price range were up 7.8 percent to 3,904 homes. List Price Received: Sellers received, on average, 96.8 percent of their list price at sale, a year-over-year improvement of 0.2 percent. Single Family homes received 96.9 percent of the list price, while Condo/Townhome properties received 95.7 percent.

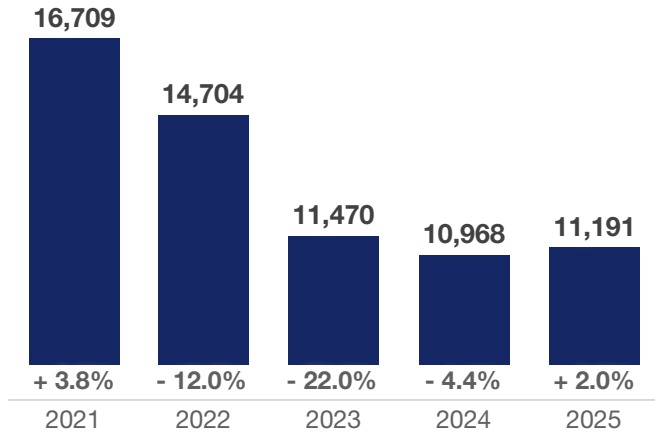
## Looking ahead to 2026

Experts are forecasting an improvement in market activity. Mortgage rates declined through the second half of 2025 and are expected to stay in the 6% range in the year ahead, supporting incremental gains in affordability. As inventory builds, sales volume is projected to increase. Economists anticipate modest increases in home prices, well below the rapid appreciation of recent years. While conditions should become somewhat more favorable for buyers, affordability constraints and the effects of a decade-long supply shortfall will continue to shape the market. Taken together, these trends suggest 2026 will be a year of stabilization and recovery, rather than dramatic change.

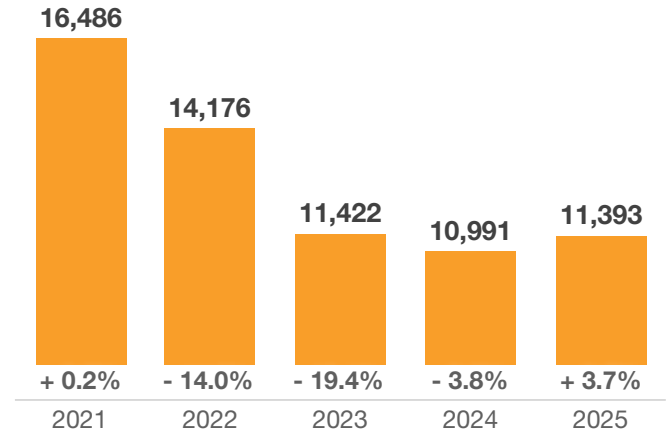


# Quick Facts

## Closed Sales



## Pending Sales



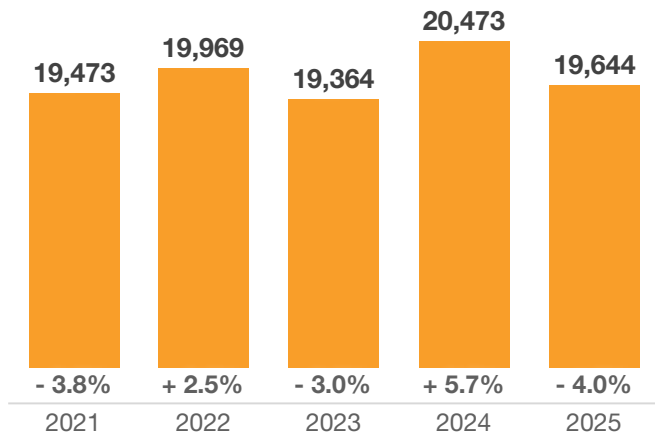
### Top 10 Areas: Change in Closed Sales from 2024

|       |          |
|-------|----------|
| 70051 | + 600.0% |
| 70466 | + 106.7% |
| 70036 | + 60.0%  |
| 70067 | + 54.5%  |
| 70112 | + 52.2%  |
| 70763 | + 50.0%  |
| 70070 | + 45.6%  |
| 70079 | + 42.1%  |
| 70080 | + 40.0%  |
| 70085 | + 33.3%  |

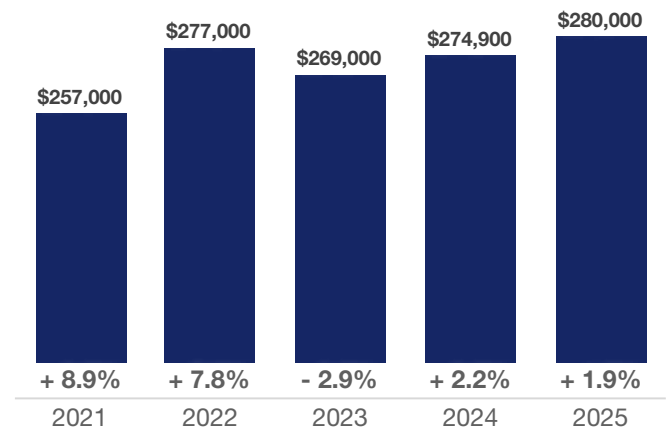
### Top 10 Areas: Change in Pending Sales from 2024

|       |          |
|-------|----------|
| 70051 | + 600.0% |
| 70466 | + 123.3% |
| 70036 | + 80.0%  |
| 70067 | + 50.0%  |
| 70763 | + 50.0%  |
| 70070 | + 43.1%  |
| 70085 | + 42.9%  |
| 70420 | + 35.4%  |
| 70447 | + 33.1%  |
| 70079 | + 30.0%  |

## New Listings



## Median Sales Price



### Top 10 Areas: Change in New Listings from 2024

|       |          |
|-------|----------|
| 70763 | + 300.0% |
| 70051 | + 220.0% |
| 70466 | + 130.0% |
| 70039 | + 61.1%  |
| 70090 | + 50.0%  |
| 70456 | + 37.5%  |
| 70420 | + 27.4%  |
| 70085 | + 26.2%  |
| 70452 | + 24.1%  |
| 70047 | + 17.6%  |

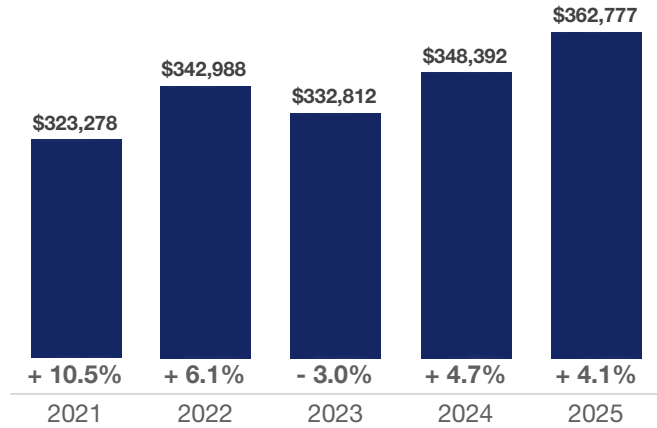
### Top 10 Areas: Change in Median Sales Price from 2024

|       |         |
|-------|---------|
| 70456 | + 75.3% |
| 70051 | + 66.6% |
| 70067 | + 65.2% |
| 70031 | + 48.2% |
| 70083 | + 44.8% |
| 70041 | + 43.8% |
| 70444 | + 34.0% |
| 70090 | + 26.6% |
| 70437 | + 25.0% |
| 70450 | + 22.8% |



# Quick Facts

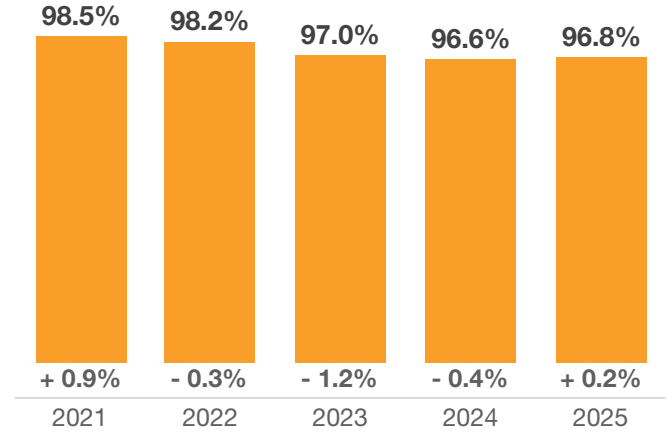
## Average Sales Price



Top 10 Areas: Change in Avg. Sales Price from 2024

|       |         |
|-------|---------|
| 70456 | +116.4% |
| 70067 | +103.7% |
| 70090 | +55.0%  |
| 70051 | +38.5%  |
| 70083 | +38.3%  |
| 70450 | +30.5%  |
| 70031 | +30.0%  |
| 70130 | +27.1%  |
| 70444 | +21.8%  |
| 70039 | +17.8%  |

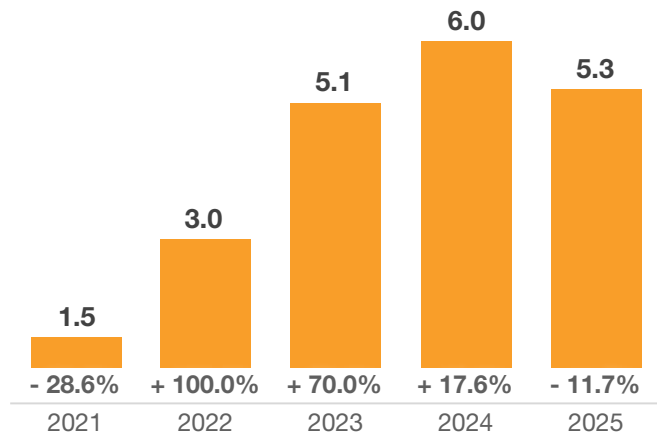
## Percent of List Price Received



Top 10 Areas: Change in Pct. of List Price Received from 2024

|       |        |
|-------|--------|
| 70763 | +19.5% |
| 70456 | +6.9%  |
| 70090 | +6.7%  |
| 70085 | +5.0%  |
| 70036 | +4.6%  |
| 70071 | +4.3%  |
| 70031 | +3.8%  |
| 70083 | +3.5%  |
| 70431 | +2.9%  |
| 70116 | +2.7%  |

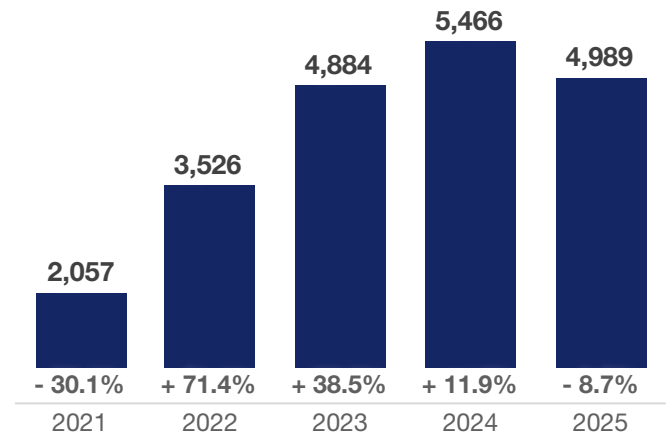
## Months Supply of Inventory



Top 10 Areas: Change in Months Supply from 2024

|                    |         |
|--------------------|---------|
| 70090              | +187.5% |
| 70456              | +180.0% |
| 70455              | +129.6% |
| 70052              | +126.3% |
| 70037              | +91.4%  |
| Plaquemines Parish | +88.5%  |
| 70041              | +66.7%  |
| 70087              | +66.7%  |
| 70763              | +50.0%  |
| 70053              | +43.8%  |

## Inventory of Homes for Sale



Top 10 Areas: Change in Homes for Sale from 2024

|                    |         |
|--------------------|---------|
| 70090              | +200.0% |
| 70466              | +140.0% |
| 70456              | +133.3% |
| 70051              | +100.0% |
| 70052              | +100.0% |
| 70763              | +50.0%  |
| 70047              | +38.7%  |
| 70037              | +36.7%  |
| 70083              | +30.8%  |
| Plaquemines Parish | +30.1%  |

# In 2025, NOMAR welcomed **327** new REALTORS®

|                        |                                     |                           |                                     |
|------------------------|-------------------------------------|---------------------------|-------------------------------------|
| Shannon Abney          | Fiorella Avenue Realty              | Mark Buhler               | Amplified Realty Group, Inc.        |
| Sharmarie Achary       | Barden Realty, LLC                  | Anthony Calderera         | Coldwell Banker TEC                 |
| Jennifer Adams         | REVE, REALTORS                      | David Camero              | NOLA Living Realty                  |
| Douglas Adams          | Crescent Sotheby's International    | Angela Cantillano         | Compass Westbank (LATT10)           |
| Rebecca Adams          | United Real Estate Partners         | Kim Carey                 | REVE, REALTORS                      |
| Omar Aldahir           | LPT Realty, LLC.                    | Meghan Carollo            | Wurth Real Estate Services          |
| Wayne Allain           | RE/MAX Living                       | Grace Carter              | Coldwell Banker TEC Hammond         |
| Bishara Ammari         | Prime Real Estate Partners LLC      | Alyce Cartier             | Barden Realty, LLC                  |
| Jaina Arendt           | REVE, REALTORS                      | Dorian Celestain          | Crown Jewel Realty LLC              |
| Gabrielle Artus        | RE/MAX N.O. Properties              | Cindy Celestin            | KELLER WILLIAMS REALTY 504-207-2007 |
| Lisa Ashton            | The Southern Collection, LLC        | Claudio Cepeda            | NextHome Premier Realtors           |
| Sydney Atkins          | Bayou Brokerage LLC                 | Vanessa Chahin            | REVE, REALTORS                      |
| Rochelle Audrict       | Martin Realty Group                 | Niya Chambers             | Compass Destrehan (LATT21)          |
| Travon August          | Bayou Brokerage LLC                 | Jessica Ciaccio           | Florida Parishes Realty, L.L.C.     |
| Michelle Autin         | Century 21 J. Carter & Company      | Destiny Cierocke          | Baker Cowan Realty                  |
| Karla Avila Torres     | KELLER WILLIAMS REALTY 504-207-2007 | Meagan Clare              | Berkshire Hathaway HS - Hammond     |
| Heba Awawda            | Keller Williams Realty NO           | Skylar Cohn               | Compass Uptown (LATT07)             |
| Jada Banks Taylor      | BetterHomes&GardensVeranda          | Brandy Collins            | Coldwell Banker TEC West Bank       |
| Mary Barilleaux        | Newfield Realty Group Inc.          | Ian Colwell               | McEnery Residential, LLC (MCEN02)   |
| Arielle Barnes         | Whit Ownership LLC                  | Crystal Cordero           | LPT Realty, LLC.                    |
| Tamara Bay             | Compass Garden District (LATT18)    | Kheena Crawford           | Melrose Group Realty                |
| Joyce Becerril Delgado | Engel & Volkers New Orleans         | Jason Crawford            | Downtown Realty                     |
| SHANE BERNARD          | Dealty Realty, LLC                  | Matthew Crowell           | Corporate Realty Leasing Company    |
| Rachel Berteau         | Newfield Realty Group Inc.          | Sydney Curley             | Paralex Group LLC                   |
| Tony Bertucci          | NOLA Living Realty                  | Jeffrey Cutaia            | Engel & Volkers New Orleans         |
| Kay Billiot            | Engel & Volkers Slidell - Mand      | Andrell Davis             | Crown Jewel Realty LLC              |
| Mikeia Blouin          | Rayford Realty NOLA LLC             | Blake Dean                | Select Realty Group, LLC            |
| Kejuana Bourgeois      | Real Broker, LLC                    | Lauren Dee                | REVE, REALTORS                      |
| Ryan Boutte            | Compass Uptown (LATT07)             | Brian Dees                | Florida Parishes Realty, L.L.C.     |
| Arianne Bovie          | Boyd Realtors, LLC                  | Denisse Delgado-Hernandez | Casa Real Estate, LLC               |
| Wendy Boyd             | Katie & Co Realty                   | Callie Demoran            | Engel & Volkers Slidell - Mand      |
| Amari Brady            | KELLER WILLIAMS REALTY 4550100      | Jennifer Derks            | NextHome Real Estate Prof           |
| Patrick Breen          | Wayne Songy & Associates            | David Derks               | NextHome Real Estate Prof           |
| Tia Briggs Affordable  | Realty Cephas Shepa                 | Stephany Dimery           | eXp Realty, LLC                     |
| Julia Broome           | 1st Lake Commercial Properties      | Monica Dixon              | WEICHERT, REALTORS - LaBranch       |
| Alexis Brown           | NOLA Living Realty                  | Christopher Donaldson     | Christopher Donaldson, Broker       |
| Rudy Brown             | Midwest Land Group LLC              | Teresa Dubreuil           | Realty One Group Immobilia          |
| Le Brue                | Good Roots Realty, LLC              | DANITA DUFFY              | NextHome Real Estate Prof           |
| Crystal Buckley        | LPT Realty, LLC.                    | desirie dugas             | ALC REALTY                          |

Welcome to the  
**NOMAR COMMUNITY!**

|                          |                                   |                         |                                    |
|--------------------------|-----------------------------------|-------------------------|------------------------------------|
| Amy Durant               | KELLER WILLIAMS REALTY 4550100    | Enrico Hamilton         | Keller Williams Realty NO          |
| Brandon Dykes            | Keller Williams Realty NO         | Emily Hammett           | REVE, REALTORS                     |
| Ranata Edgeron           | REVE, REALTORS                    | Robert Hand             | Louisiana Commercial Realty LLC    |
| Samuel Ellen             | Branch Real Estate, L.L.C.        | Ditra Hankton           | Composite Realty Group, LLC        |
| Joshua Elliott-Iverson   | Keller Williams Realty NO         | Michele Harang          | Key Real Estate of LA LLC          |
| Andrew English           | Compass Historic (LATT09)         | Nathaniel Harris        | eXp Realty, LLC                    |
| Silvette Ennis           | Redfin                            | Michael Harris          | KELLER WILLIAMS REALTY 4550100     |
| Jordan Escobar           | Keller Williams Realty NO         | Jamie Harris            | eXp Realty, LLC                    |
| Allison Falgout          | REVE, REALTORS                    | Timothy Hennick         | Fathom Realty LA, LLC              |
| Jason Fallon             | Real Broker, LLC                  | Joycelyn Henry          | Rayford Realty NOLA LLC            |
| Max Farrell              | Midwest Land Group LLC            | Shalee Hewett           | GL Realty Group, LLC               |
| Courtney Fasola          | ALC REALTY                        | Duval Hilbert           | SRSA Commercial Real Estate, I     |
| Gabrielle Fayard         | Blue Heron Realty                 | Morgan Holley           | Keller Williams Realty Serv.       |
| Gregory Ferraro          | KELLER WILLIAMS REALTY 4550100    | Joseph Hollis           | Homesmart Realty South - Covington |
| Nikala Fitzsimmons       | McCarthy Group REALTORS           | Jodee Hoover            | Crescent Sotheby's International   |
| Allison Forister         | REVE, REALTORS                    | Ebony Hoskins           | The Sage Firm                      |
| Jessica Foy              | Keller Williams Realty NO         | Wanda Hu                | Zhanka Realty LLC                  |
| Barbara Frasca           | Coldwell Banker TEC Hammond       | Lettie Humbles          | Compass Destrehan (LATT21)         |
| Kaitlyn frazier          | Davis Realty Group, LLC           | Chelsea Hutchens        | REVE, REALTORS                     |
| Kristen Fricke           | NOLA Living Realty                | Tive Ijoko              | Keller Williams Realty NO          |
| Caitlyn Frickey          | NOLA Living Realty                | James Jackson           | Realty One Group Immobilia         |
| Daniel Funchess          | ABEK Real Estate                  | Jasmine James           | Berkshire Hathaway HS - Lakeview   |
| Marcos Gabriel           | NOLA Living Realty                | Erica Jenkins           | Engel & Volkers Slidell - Mand     |
| Tiffany Galland          | Coldwell Banker TEC Metairie      | DaVante Jenkins-Gethers | Whit Ownership LLC                 |
| Kristi Galofaro          | Crescent Sotheby's International  | Katie Jensen            | Homesmart Realty South - Covington |
| Ashley George            | NOLA Living Realty                | Shonquell Johnson       | Coldwell Banker TEC West Bank      |
| Bonnie Gibbons           | Compass Uptown-Maple St (LATT28)  | David Johnston          | Soniat Realty, Inc.                |
| Stephanie Gillette       | KELLER WILLIAMS REALTY 4550100    | Te'a Jones              | REVE, REALTORS                     |
| Mario Gonzalez           | Homesmart Realty South - Metairie | Yashica Jordan          | AT Home Realty Group               |
| Dania Gonzalez           | Gulf South International, REAL    | Marjorie Junkin         | Compass Historic (LATT09)          |
| Jessica Gonzalez Ramirez | NOLA Living Realty                | Jacqueline Kadletz      | Atlas Real Estate Company, LLC     |
| Joseph Gorman            | Corporate Realty Leasing Company  | Allen Kamara            | Marquis Real Estate LLC            |
| Windy Gornor             | Engel & Volkers Slidell - Mand    | Connie Kast             | C-21 Richard Berry & Assoc, Inc    |
| Jarrood Goudeau          | Geaux South Realty LLC            | Emily Keller            | Realty One Group Immobilia         |
| Vanessa Graf             | Corporate Realty Leasing Company* | Shartelle Kennard       | Haus Nola Realty Group, LLC        |
| Jamie Graham             | KELLER WILLIAMS REALTY 4550100    | Michael Kennedy         | KELLER WILLIAMS REALTY 4550100     |
| Dominique Gunderson      | Melrose Group Realty              | Constance Khoury-Hayden | Rhodes Realty                      |
| Cheryl Guttuso           | Premier Edge Real Estate          | Ashley Kirk             | Fathom Realty LA, LLC              |
| Maila Guyton-Butler      | Real Broker, LLC                  | Lindsey Kirk            | REVE, REALTORS                     |
| Shontrell Guzman         | La Maison Luxe Realty Group LL    | Raymond Labat           | Upmarket Realty L.L.C.             |
| Jennifer Haigler         | Southeast Commercial of MS, LLC   | Litisha Ladner          | United Real Estate Partners        |
| Nancy Hall               | Berkshire Hathaway HS - Lakeview  | Cody Lamarque           | Lamarque Realty LLC                |
|                          |                                   | Nadia Lambert           | eXp Realty, LLC                    |

|                         |   |                     |   |
|-------------------------|---|---------------------|---|
| Lesley LeBlanc          | eXp Realty, LLC                         | Kennedi Newman      | Engel & Völkers New Orleans             |
| Owen Legendre           | Upper Management Realty, LLC            | Sophie Nguyen       | Homesmart Realty South - Metairie       |
| Hong Lem                | NOLA Living Realty                      | Trang Nguyen        | ARMSTRONG REALTY                        |
| Shawn Lemoine           | 1 Percent Lists United                  | Jay Nix             | Jay Nix, Broker                         |
| Jeff LeSaicherre        | Honeycomb Homes & Properties            | Capriata Oatis      | The Sage Firm                           |
| Spencer Leslie          | Ethel Kidd Real Estate, L.L.C.          | Amy OFlynn          | Weichert, Realtors- Loescher Properties |
| Shaun Lewis             | Keller Williams Realty NO               | Calvin Ohlsson      | NOLA Living Realty                      |
| Olivia Lilley           | NORF Realty LLC                         | Danay Oliva Navarro | KELLER WILLIAMS REALTY 4550100          |
| Jackson Linn            | Coldwell Banker TEC                     | Alex Oney           | FQR Realtors                            |
| Patrice Livers          | The Pellerin Group NOLA LLC             | Sonya Ott           | BAR Realty Inc.                         |
| Presley Lombardino      | Elite Real Estate Advisors              | Blue Overman-Cox    | Keller Williams Realty NO               |
| Alyssa Lonon            | The Sage Firm                           | Patricia Pangelinan | Keller Williams Realty NO               |
| Liem Lopez              | NOLA Living Realty                      | Taylor Parker       | Thrive Real Estate LLC                  |
| Frank Lopiccolo         | Fortuna Real Estate LLC                 | Carolyn Parra       | Compass Westbank (LATT10)               |
| Jonathan Lorio          | Real Estate Network                     | Diontae Paul        | KELLER WILLIAMS REALTY 504-207-2007     |
| Songwei Lyu             | Zhanka Realty LLC                       | Jordan Pedreira     | K Company Realty                        |
| Michael Madsen          | REVE, REALTORS                          | Randall Pellichino  | Pellco Properties, LLC                  |
| Mohsen Mahbod           | Bilal A. Zughayer                       | Gina Pendarvis      | Community RealEstate LLC                |
| Julia Mansour           | FQR Realtors                            | Erica Peters        | The Coleture Real Estate Broke          |
| Ashley Martin           | Bayou Brokerage LLC                     | Anna Phi            | Good Roots Realty, LLC                  |
| Reese Martin            | KELLER WILLIAMS REALTY 4550100          | William Pontiff     | Crescent Sotheby's International        |
| Brandy Martinez         | KELLER WILLIAMS REALTY 4550100          | Zsalondi Pope       | REVE, REALTORS                          |
| Gabriel Massey          | Talbot Realty Group                     | Ja'net Poree        | Composite Realty Group, LLC             |
| Jennifer McCarty        | Epique Inc                              | Shay Posey          | Compass Destrehan (LATT21)              |
| DeEtte McClain          | Weichert, Realtors- Loescher Properties | Mo Pounds           | Essential Living Realty LLC             |
| Melissa McKenzie        | NOLA Living Realty                      | Sydni Powell        | Paralex Group LLC                       |
| Linda McMillian         | Coldwell Banker TEC West Bank           | Ashley Price        | Compass Uptown-Maple St (LATT28)        |
| Melissa Melancon        | Compass Westbank (LATT10)               | Greta Rabalais      | Watermark Realty, LLC                   |
| David Melendez          | NOLA Living Realty                      | Gerald Raymond      | Raymond Real Estate LLC                 |
| Wade Micoley            | RealtyHive LLC                          | Jena Regan          | REVE, REALTORS                          |
| Brian Miller            | eXp Realty, LLC                         | Robert Reidenauer   | Freret Realty                           |
| Demetria Miller         | Fathom Realty LA, LLC                   | Allen Richard       | Compass Uptown (LATT07)                 |
| Dalton Miller           | United Real Estate Partners             | Bobby Richards      | 1 Percent Lists United                  |
| Jeremiah Mixon          | Coldwell Banker TEC West Bank           | Guillermo Robles    | Jon Huffman Real Estate                 |
| Darlisha Montana-Miller | Bayou Brokerage LLC                     | Victoria Rochon     | Compass Destrehan (LATT21)              |
| Melia Montet            | Hospitality Realty                      | Whitney Rodriguez   | Barker & CO Real Estate                 |
| Kay Montgomery          | Kay Montgomery                          | Joseph Scott Roma   | AddressUSA, Inc                         |
| Karen Moore             | Keller Williams Realty First C          | Jordan Romain       | KELLER WILLIAMS REALTY 504-207-2007     |
| Constance Morris        | Century 21 J. Carter & Company          | Mary Roser          | Crane Realtors                          |
| Freddie Morrison        | Homesmart Realty South - Metairie       | James Rousselle     | Melrose Group Realty                    |
| Maggie Mosby            | Axen Realty DBA Prestige Homes          | Richard Rowell      | NOLA Living Realty                      |
| Molly Murray            | Riverside Realty, Inc.                  | Murphy Royal        | Keller Williams Realty NO               |
| Veronica Needles        | Compass Covington (LATT27)              | Shcanna Sam         | KELLER WILLIAMS REALTY 504-207-2007     |

Welcome to the  
**NOMAR COMMUNITY!**

|                          |                                     |                              |   |
|--------------------------|-------------------------------------|------------------------------|---|
| Jennifer Sandino         | Homesmart Realty South - Covington  | Gwyneth Thompson             | eXp Realty, LLC                                 |
| Shauna Sanford           | Boyd Realtors, LLC                  | Jasmin Thompson              | Coldwell Banker TEC West Bank                   |
| Georgia Saucier          | Shelnutt Real Estate Enterpris      | Kristen Traweek              | Weichert, Realtors- Loescher Properties         |
| Kimberly Schexnayder     | Keller Williams Realty NO           | Ronald Tremblay              | NOLA Living Realty                              |
| Charles Schexnaydre      | 1 Percent Lists United              | Ansley Tullis                | Calamari Realty                                 |
| Mary Schouest            | C-21 Richard Berry & Assoc,Inc      | Ronald Usannaz               | KELLER WILLIAMS REALTY 4550100                  |
| Tyreauna Scott           | Maison de NOLA Realty, LLC          | Amy Vanzo                    | Shelnutt Real Estate Enterpris                  |
| Nuruh Sempasa            | Engel & Volkers Slidell - Mand      | Brushawn Vedor               | TJones & Co, LLC                                |
| Joseph Senez             | Freret Realty                       | Lisa Venegas                 | KELLER WILLIAMS REALTY 4550100                  |
| Joni Senez               | Freret Realty                       | David Vial Corporate         | Realty Leasing Company                          |
| Ryan Shelby              | KELLER WILLIAMS REALTY 504-207-2007 | Damien Vinson                | KELLER WILLIAMS REALTY 504-207-2007             |
| Lesly Sica               | Berkshire Hathaway HS - Mandeville  | Mary Voitier                 | Compass Covington (LATT27)                      |
| Sandra Sievers           | KELLER WILLIAMS REALTY 4550100      | Alexander Berkshire Voorhies | Hathaway HS - Mandeville                        |
| Jack Sikora              | CBRE, Inc.                          | Kaylynn Walker               | Bayou Brokerage LLC                             |
| Courtney Simms Davis     | Fiorella Avenue Realty              | Kristen Wanner               | Compass Mandeville (LATT15)                     |
| Corbyn Simon             | Bucktown Brokerage                  | Daniel Warren                | KELLER WILLIAMS REALTY 504-207-2007             |
| Victoria Singleton       | Coldwell Banker TEC                 | Danielle Washington          | Composite Realty Group, LLC                     |
| Rebekah Sinopoli         | Compass Mandeville (LATT15)         | Matthew Weakley              | Keller Williams Realty Serv.                    |
| sarah smallwood          | Burk Brokerage, LLC                 | Keokuk Webber                | Fathom Realty LA, LLC                           |
| John Smart               | KELLER WILLIAMS REALTY 4550100      | Jered Weinstein              | Berkshire Hathaway HS - Garden District/ Uptown |
| Lakischa Smith           | eXp Realty, LLC                     | Cynthia Welcome              | Bayou Brokerage LLC                             |
| Jacqueline Smith Johnson | KELLER WILLIAMS REALTY 504-207-2007 | Adam Werling                 | Coldwell Banker TEC Magazine                    |
| Konstantin Smorodnikov   | Homesmart Realty South - Metairie   | Anna Whatley                 | NextHome Innovative Realty                      |
| Rosa Sodikov             | Innovation Realty                   | Tina Whittington             | Real Broker, LLC                                |
| Nicole Soileau           | Properties Unlimited Realty LL      | Frank Wilder                 | Compass Uptown-Maple St (LATT28)                |
| Camden St. Romain        | Property One, Inc.                  | Alicia Wiley                 | KELLER WILLIAMS REALTY 504-207-2007             |
| Shena Stalbert           | eXp Realty, LLC                     | Madalyn Williams             | Homesmart Realty South - Metairie               |
| Caitlin Stallone         | KELLER WILLIAMS REALTY 4550100      | Kimberly Williams            | Keller Williams Realty Serv.                    |
| Nia Starr                | Cedor Realty                        | Nedra Williams               | Axen Realty, LLC                                |
| Scherod Stewart          | KELLER WILLIAMS REALTY 504-207-2007 | Lorraine Wimberly            | Lorraine Wimberly, Broker                       |
| Rosalyn Still            | Fathom Realty LA, LLC               | Teicha Woods                 | Contempo Realty LLC                             |
| Collette Stone           | Compass Garden District (LATT18)    | Gloria Wright                | Wright Choice Real Estate                       |
| Allison Stutson          | Coldwell Banker TEC                 | Ondraontae Wyre              | NOLA Living Realty                              |
| Anastasia Sullivan       | REVE, REALTORS                      | Catherine Yoli               | Berkshire Hathaway HS - Hammond                 |
| Thomas Taquino           | Thomas Taquino, Broker              | Alexis Young                 | Geaux South Realty LLC                          |
| Adrian Taylor Sorapuru   | The Pellerin Group NOLA LLC         | Bailey Zahn                  | NextHome Real Estate                            |
| Raini Teller             | KELLER WILLIAMS REALTY 4550100      | Feng Zheng                   | Zhanka Realty LLC                               |
| Nubia Thomas             | Soniat Realty, Inc.                 |                              |   |
| Stacy Thomas             | Coast to Coast Realty LLC           |                              |   |
| Autumn Thomas            | Compass Covington (LATT27)          |                              |   |



# 2025 Membership: Affiliates

NOMAR is represented in leadership at both Louisiana REALTORS® and the National Association of REALTORS®. In 2025, we were proud to have 3 members serving on the NAR Board of Directors.

## Appraisers

Brett Patron      Brett E. Patron & Assoc.

## Assessors

Jeffrey Crosby      Louisiana Tax Commission  
 Erroll Williams      Orleans Parish Assessors  
 Jaylynn Turner      St. Bernard Parish Assessor  
 Glenn Waguespack      St. James Parish Assessor  
 Louis Fitzmorris      St. Tammany Parish Assessor  
 Paul Schexnaydre      St. Tammany Parish Assessor  
 Kevin Raiford      Tangipahoa Parish Assessor

## Bank & Mortgage

Melissa Celestin      BankPlus  
 Ryan Haro      BankPlus  
 Keil King      Clearpath Mortgage LLC  
 Will Voelker      Clearpath Mortgage LLC  
 Kim Hunter      CMG Home Loans  
 Cheryl Ray      CMG Home Loans  
 Connye Bauer-Ingram      Credit Human  
 Carl Osborne      Credit Human

Cheryl Spies      Credit Human  
 Robert Tynes      Credit Human  
 Alexis Adams-Nowacki      CrossCountry Mortgage, LLC  
 Nathan Dean      Directions Home Loan  
 Brian Thomas      Directions Home Loan  
 Aaron Sapp      DSLD Mortgage, LLC  
 Morgan Stribling      DSLD Mortgage, LLC  
 Thomas Boyer      Escrow Funding Inc  
 Nathaniel Digiovanni      Eustis Mortgage Corp.  
 Ricky Rodriguez      Eustis Mortgage Corp.  
 Elizabeth Selasky      Eustis Mortgage Corp.  
 Kyle Simmons      Eustis Mortgage Corp.  
 Jonathan Teague      Eustis Mortgage Corp.  
 Monica Doize      Fifth District Savings Bank  
 Christopher Brinson      First Horizon  
 Laine Buquoi      First Horizon  
 Maria Dazet      First Horizon  
 Marci Handal      First Horizon  
 Emery Kirkikis      First Horizon  
 Alison Calamia      Guild Mortgage Company

|                        |                                |
|------------------------|--------------------------------|
| Delanea Cronin         | Guild Mortgage Company         |
| Patrice Cali           | GUILD MORTGAGE COMPANY, LLC    |
| Devin Arriaga          | Gulf Coast Bank and Trust Co   |
| Marcy Hubbs            | Gulf Coast Bank and Trust Co   |
| Tommy Manzella         | Gulf Coast Bank and Trust Co   |
| Thomas Ogg             | Gulf Coast Bank and Trust Co   |
| Daina Short            | Gulf Coast Bank and Trust Co   |
| Kayleigh Smotherman    | Gulf Coast Bank and Trust Co   |
| Brett Uzee             | Gulf Coast Bank and Trust Co   |
| Joe Uzee               | Gulf Coast Bank and Trust Co   |
| Stacy Williams         | Gulf Coast Bank and Trust Co   |
| Tish Allen             | Hancock Whitney                |
| Hollie Apple-Kratzberg | Hancock Whitney                |
| Deatro Carey           | Hancock Whitney                |
| Mindy Dinicola         | Hancock Whitney                |
| Jennifer Mahoney       | Hancock Whitney                |
| Paul Domingue          | Home Bank, N.A.                |
| Dee Green              | Home Bank, N.A.                |
| Donna McManus          | Home Bank, N.A.                |
| Lauren Ruppel          | Jefferson Parish Finance Auth. |
| Carol Cole             | LoanDepot                      |
| Kimberly Politz        | Magnolia Mortgage Co LLC       |
| Christopher Hebert     | Metairie Bank and Trust        |
| Debra Campo            | Movement Mortgage              |
| Jennifer Cook          | My Community Mortgage          |
| Jonathan Fry           | My Community Mortgage          |
| Nicole Kamahana        | My Community Mortgage          |
| Christopher Zelenka    | My Community Mortgage          |
| Joey Murdock           | Navy Federal Credit Union      |
| Georgia Harrington     | NOLA Lending Group             |
| Ashley Broyard         | OnPath Credit Union            |
| Holly Callia           | OnPath Credit Union            |
| Shannon Eustis         | OnPath Credit Union            |
| Maria Gutierrez        | OnPath Credit Union            |
| Brett Patron           | OnPath Credit Union            |
| Donna Nold             | Prime Lending                  |
| Kristie Berggren       | Standard Mortgage Corp.        |
| Jacob Porche           | Standard Mortgage Corp.        |
| Kasey Sartin           | Standard Mortgage Corp.        |
| Cameron Budzius        | The Mortgage Firm              |

Suzy Ortiz Veritas Lending Group

## Home Building, Inspection, and Repair/Restoration

|                  |                                |
|------------------|--------------------------------|
| Mark Curtis      | Anything & Everything Roofing  |
| Camille Campbell | D.R. Horton                    |
| Melinda Leblanc  | DSLH Homes                     |
| Sommer Naquin    | DSLH Homes                     |
| Saun Sullivan    | DSLH Homes                     |
| Mike Cain        | Floor Coverings International  |
| Erin Raymond     | Floor Coverings International  |
| Dan Mills        | GNO Home Builders Association  |
| Wesley Burke     | Suburban Roofing and Siding LL |

## Home Décor and Closing Gifts

Seth Caire Seth Caire

## Home Warranties

|              |                         |
|--------------|-------------------------|
| Lydia Hodges | Armadillo Home Warranty |
| Tina Felder  | Choice Home Warranty    |

## Inspections

|                       |                                     |
|-----------------------|-------------------------------------|
| Turk Schexnayder      | Audubon Home Inspections            |
| Ashley Vander Meulen  | Compass Inspection Services, LLC    |
| Melissa Vander Meulen | Compass Inspection Services, LLC    |
| Michelle Rowley       | House Call Home Inspection          |
| Jordan Small          | Wind Mitigation and Home Inspection |

## Insurance Companies

|                     |   |
|---------------------|---|
| Gary Williams       | Brightway Insurance                       |
| Kat Berroa          | Brightway Insurance- Ben Rodriguez Agency |
| Chris Henning       | Brightway Insurance- Ben Rodriguez Agency |
| Lily Johnson        | Brightway Insurance- Ben Rodriguez Agency |
| Ben Rodriguez       | Brightway Insurance- Ben Rodriguez Agency |
| Carl Duvigneaud     | Brightway Insurance, The Schmidt Agency   |
| Christopher Schmidt | Brightway Insurance, The Schmidt Agency   |
| Benjamin Chauffe    | Expert Insurance Services, LLC            |
| Ross Shales         | Expert Insurance Services, LLC            |
| Haley Shales        | Expert Insurance Services, LLC            |

|                    |  |
|--------------------|--|
| Adriana Zambrano   | Goosehead Insurance                      |
| E.J. Giusti        | Goosehead Insurance - E.J. Giusti Agency |
| Alexis White       | Goosehead Insurance - E.J. Giusti Agency |
| Nicholas Barnfield | Louisiana Farm Bureau Insurance          |
| Albert Pappalardo  | Pappalardo Agency, Inc.                  |
| Ben Guillory       | Value Insurance Agency, LLC              |
| Kelly Paliaro      | Westcor Land Title Insurance             |

|                      |                              |
|----------------------|------------------------------|
| bert Watrous         | Modern Title, LLC            |
| Stuart Pirri         | Oak Title                    |
| John Williams        | Origin Title                 |
| Natalie Bonin        | Preservation Title           |
| Jessica Hardie       | Preservation Title           |
| Carlee Hoffman Kline | Select Title, LLC            |
| Christine Schulte    | Select Title, LLC            |
| Erin LeCorgne        | Stone Title                  |
| Stephanie Turnage    | Stone Title                  |
| Jeff Miller          | Team Title LLC               |
| Adriana Audler       | Title Management Group, Inc. |
| Lindsay VanAs        | Title Management Group, Inc. |
| John Costello        | Title Stream, LLC            |
| Laura Ferrera        | True Title, Inc.             |
| Jean Hand            | True Title, Inc.             |
| Melyne Holmes        | True Title, Inc.             |

## Marketing & Advertising

|                 |                            |
|-----------------|----------------------------|
| Eugenia Lubrano | NOLA Real Estate Marketing |
|-----------------|----------------------------|

## Moving & Storage

|                 |                                 |
|-----------------|---------------------------------|
| Alise Elliott   | Lee Moving & Storage, Inc.      |
| Donald Tatera   | Lee Moving & Storage, Inc.      |
| William Rippner | Two Men and a Truck New Orleans |

## Plumbing Services

|                  |                        |
|------------------|------------------------|
| Tony Bertucci    | Bertucci Bros Plumbing |
| Patricia Smith   | PEMBA Inc              |
| Emily Armbruster | Pipe Check LLC         |
| Danny Griffin    | Pipes R Us Plumbing    |

## Property Management

|                   |                              |
|-------------------|------------------------------|
| Christina Donahoe | Hertz Investment Group, Inc. |
| David Johnston    | Soniat Realty, Inc.          |

## Security

|            |                          |
|------------|--------------------------|
| Brian Mahl | ABC Fire & Burglar Alarm |
|------------|--------------------------|

## Technology

|                  |           |
|------------------|-----------|
| Katherine OLeary | Homes.com |
|------------------|-----------|

## Title Companies

|                  |                      |
|------------------|----------------------|
| Anne Queyrouze   | Authentic Title, LLC |
| Steven Queyrouze | Authentic Title, LLC |
| Peyton Queyrouze | Authentic Title, LLC |
| Kathy Case       | Bayou Title, Inc.    |
| CeCe Domino      | Bayou Title, Inc.    |
| Brent Laliberte  | Bayou Title, Inc.    |
| Tina Paretto     | Bayou Title, Inc.    |
| Waite Reeves     | Bayou Title, Inc.    |
| Mary Kaye Smith  | Bayou Title, Inc.    |
| Stephanie Best   | Best Title & Co.     |
| Robert Bergeron  | Crescent Title LLC   |





# 2025 NOMAR Staff

**Ginger Wiggins**  
Interim CEO

**Stephanie Vallery Hoffmann**  
Professional Development Director

**Taylor Carré**  
Member Support Specialist

**Alice Clark**  
CEO

**Carrie Robinson**  
Communications Director

**Addie McKee**  
Affiliate Relations, Sponsorship & Events Coordinator

**Bailey Morse**  
In-House Counsel

**Devon Smith**  
Creative Design Manager

**Stacey Shifflett**  
Finance Specialist

**Brianne Bryley**  
Government Affairs & Public Relations Director

**Mary Radosta**  
Administrative Coordinator

**Lexie Martin**  
Professional Development Director

**Suzanne Whitaker**  
Government Affairs & Public Relations Director

**Lionel Cade**  
MLS Trainer and Support Specialist

**Luis Gimenez**  
Member Support Specialist

**Garrett Pichon**  
Member Support Specialist

**Marivel Reyna**  
Executive Assistant

# 2025 NOMAR ANNUAL REPORT

A Year of Coming Together, 110 Years In the Making

[www.nomar.org](http://www.nomar.org)

