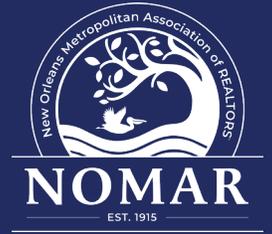


# 2024

YEAR ANALYSIS



# NOMAR ANNUAL REPORT

New Orleans Metropolitan Association of Realtors®

**A RECORD YEAR  
IN REVIEW**

[www.nomar.org](http://www.nomar.org)



 **NEW ORLEANS**  
Metro Association of  
**REALTORS**

3645

 **NEW ORLEANS**  
Metro Association of  
**REALTORS**

PARKING

**SOUTHSHORE OFFICE**  
3645 N I-10 Service Rd W  
Metairie, LA 70002

**NORTHSHORE OFFICE**  
4350 Hwy 22, Suite J  
Mandeville, LA 70471

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## Dear NOMAR Members,

As we reflect on the remarkable journey of 2024 and set our sights on the promising year ahead, we are filled with immense pride and gratitude for all that we have accomplished together. This year has truly been a testament to the power of collaboration and shared vision within our association.

2024 has been a year of growth, innovation, and strengthened relationships. Our committees have shined brightly, with dedicated leaders driving meaningful initiatives that have enhanced the value NOMAR provides to its members. From professional development to community engagement, the efforts of our committees have translated into tangible results, reinforcing our commitment to excellence.

We have made significant strides in fostering stronger connections across our organization. The strengthened relationship between the Commercial Investment Division and NOMAR is a prime example of our commitment to unity and collaboration. Equally important, the deepened partnerships between our staff and board members have fostered an environment of teamwork and accountability that has elevated our service to new heights.

Our spaces and infrastructure have also seen exciting improvements, from refreshing our boardrooms to launching ambitious renovation projects that will better serve our members in the years to come. The introduction of events such as the Broker Board Breakfast and the REALTOR® Roadshow have further strengthened our engagement with members across all regions, ensuring inclusivity and accessibility.

Turning now to 2025, President Ginger Wiggins brings a vision focused on connection, service, and leadership. The theme “Come Together” will guide us through the next chapter, emphasizing opportunities to connect. As we move forward together, we invite each of you to embrace this journey with us. Whether through participation in our events, engagement in our committees, or leadership within our community, your involvement is the key to our collective success.

With gratitude and excitement,

**Craig Mirambell**

2024 President

A handwritten signature in black ink, appearing to read 'Craig Mirambell'. The signature is fluid and cursive, with a large initial 'C' and 'M'.

# ABOUT NOMAR

New Orleans Metropolitan Association of REALTORS® (NOMAR) is a professional trade association dedicated to serving a diverse cross-section of members across the Metropolitan New Orleans area. **NOMAR serves over 6,000 members** through the primary Association and provides commercial brokers and agents with specialized services through the Commercial Investment Division (CID). Through the Gulf South Real Estate Information Network (GSREIN), **NOMAR is also a founding member of ROAM MLS, the largest multiple listing service in Louisiana with over 12,000 REALTOR® members throughout 32 Louisiana parishes.**

Originally founded in 1915 as the New Orleans Real Estate Board, the association joined the National Association of REALTORS® in 1922. In 1992, the association merged with the Jefferson Board of REALTORS® and adopted the name New Orleans Metropolitan Association of REALTORS®. Following its 2014 merger with the Saints Board of REALTORS®, NOMAR was finalized into the organization it is today, serving ten parishes across the Metropolitan New Orleans area.

## Our MISSION

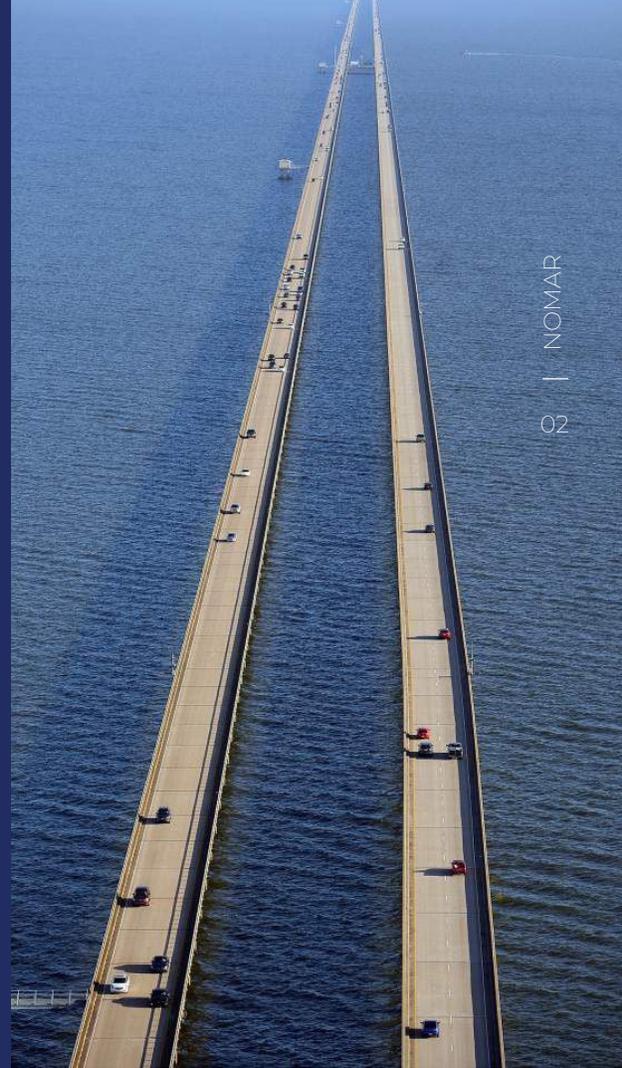
We promote the business interests of our members, enhance their professional image and practice, and champion private property rights for all.

## Vision

To be the trusted advocate and resource for our members and the Greater New Orleans real estate community.

## Values

Service, Integrity, Professionalism, Engagement, Excellence, Fiscal Responsibility, Accountability, and Loyalty.



## Parishes Served

Jefferson

Orleans

Plaquemines

St. Bernard

St. Charles

St. James

St. John

St. Tammany

Tangipahoa

Washington



# 2024 NOMAR Board of Directors



**Craig  
Mirambell**  
President



**Ginger  
Wiggins**  
President-Elect



**Liz  
Tardo**  
Ex-Officio



**Jodi  
Archer**  
Secretary/Treasurer



**Donna  
Chandler**  
Director



**David  
Favret**  
Director



**Nick  
Galiano**  
Director



**Dee  
Halphen**  
GSREIN President



**Jennifer  
Keller**  
Director



**Michelle  
LaBanca**  
Director



**Cameron  
Lombrado**  
CID President



**Sabrina  
Pierre**  
Director



**Gizelda  
Toomer**  
Director



**Andrea  
Tyler**  
Director



**Phoebe  
Whealdon**  
Director



**Katie  
Witry**  
Director



# 2024 LEADERSHIP TEAM

NOMAR's Committees turn the strategic vision of the Board into actionable plans, which are then executed in coordination with staff. NOMAR's 19 committees and task forces give members a pathway to leadership, helping to guide association activity.



**277**  
Members on Committees

**72**  
Meetings held In 2024

## 2024 Committees and Chairs

### Affiliates

Andrea Tyler  
AT Home Realty Group

Gizelda Toomer (Co-Chair)  
McEnery Residential

### Awards & Recognition

Craig Mirambell  
Mirambell Realty

### Budget & Finance

Jodi Archer  
Keller Williams Realty

### Bylaws & Policy

Craig Mirambell  
Mirambell Realty

### Diversity, Equity & Inclusion

Katie Witry (Co-Chair)  
The Witry Collective

Gizelda Toomer (Co-Chair)  
McEnery Residential

### Facilities

Craig Mirambell  
Mirambell Realty

### Forms

Dee Halphen  
Coldwell Banker TEC

### Governmental Affairs

Lesha Freeland  
Keller Williams Realty 4550100

### Grievance

Amanda Hanemann  
Coldwell Banker TEC

### Mediation

Nick Galiano  
Galiano Realty

### NOMPAT

Regina Allemand  
Latter & Blum | Compass

### Northshore Task Force

Rick Roberts  
Coldwell Banker TEC

Phoebe Whealdon (Co-Chair)  
Coldwell Banker TEC

### Ombudsman

Sabrina Pierre  
Latter & Blum | Compass

### Past Presidents

Liz Tardo  
NOLA Home Realty Group

### Professional Development

Michelle LaBanca  
Latter & Blum | Compass

### Professional Standards

Rick Roberts  
Coldwell Banker TEC

### Vetting

David Favret  
Rêve | Realtors®

### Young Professionals Network

Nick Kallman  
Mirambell Realty



# STRATEGIC PLAN OVERVIEW AND MILESTONES ACHIEVED

## Advocate

Be the leading public policy advocate for REALTORS®, real estate consumers and private property owners in the New Orleans Metropolitan region.

### Milestones:

- Leveraged NAR REALTOR® Party and Louisiana REALTOR® resources to actively promote the REALTOR® Roadshow -- an Advocacy and Professional Development campaign.
- Engaged with the Commissioner of Insurance regarding sweeping insurance and tort reform initiatives across the state and nation.
- Launched proactive Major Investor campaign in coordination with NOMPAT.

## Connect

Consistently participate in community enhancement and investment activities that demonstrate the value of NOMAR members to consumers and strengthen their voice as local real estate experts.

### Milestones:

- Conceptualized and created NOMAR Cares Foundation to support NOMAR REALTORS®, the real estate industry and housing-related initiatives.
- Partnered with HBA, Habitat for Humanity and Second Harvest Food Bank to create cross-organizational support for the Metro New Orleans area.
- Introduced specialty news pages online and refreshed member communications through focused newsletters (Broker, Advocacy and Pelican Brief Newsletters) and refreshed design of RealNews.
- Enhanced relationships with key affiliates and community partners.

## Elevate

Be the indispensable resource for real estate education and professional development in South Louisiana.

### Milestones

- Provided high caliber, market-driven training and informational programs that empower NOMAR members to serve their clients and grow their businesses.
- Delivered specialized content for brokers and agents across all business specialties -- ABR and Insight Day 2024.
- Reintroduced knowledge services in live, remote, and on-demand platforms for MLS training and conversions.
- Developed a Broker Summit and Road Rules series focused on the NAR settlement and practice changes.



## Delight

Consistently provide members with outstanding “concierge-level” business services, quality networking programs, and best-in-class collaboration tools.

### Milestones:

- Cultivated positive and constructive culture and work environment among staff, leadership, and general membership.
- Secured modern equipment in the training and boardrooms, creating a more enjoyable and professional environment.
- Engaged staff at the committee level and partnered with volunteer leaders to deliver value to every member.

## Lead

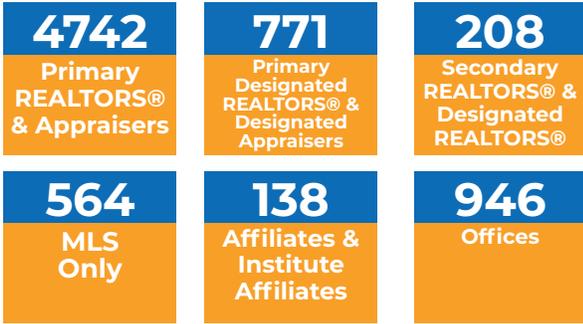
Demonstrate excellence in Association governance through engaged decision making, organizational diversity and inclusion, efficient operational structures, and superior leadership development.

### Milestones:

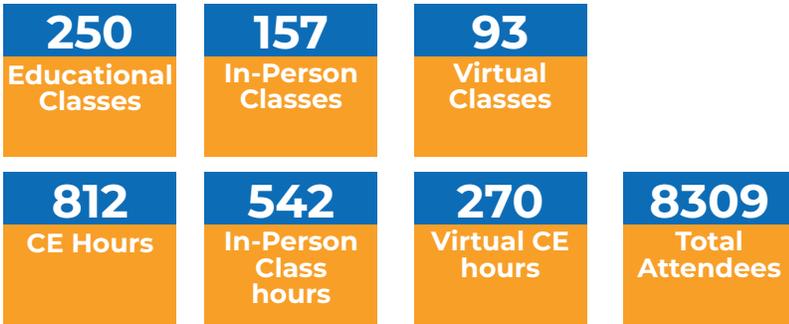
- Reestablished committees as connect points for members, leadership and staff.
- Hosted Broker Breakfasts, Committee Trainings and provided in-house Professional Standards trainings.
- Reintroduced DEI and YPN as active committees for both member engagement and leadership development.
- Developed and implemented Citation Policy for Ethics violations.

# NOMAR BY THE NUMBERS

## 6,400+ Professionals Served



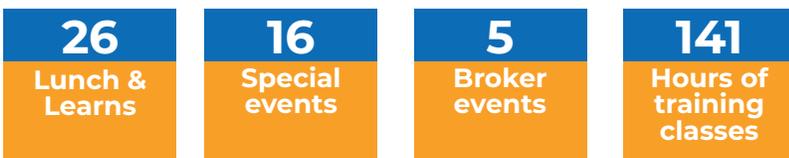
## Professional Development



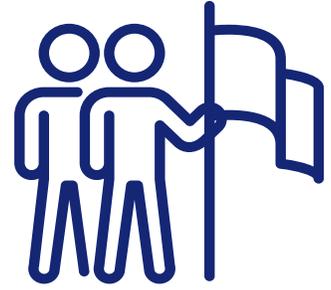
## Professional Conduct



## Trainings, Events & Mixers: 162 held, with over 4600 registrants

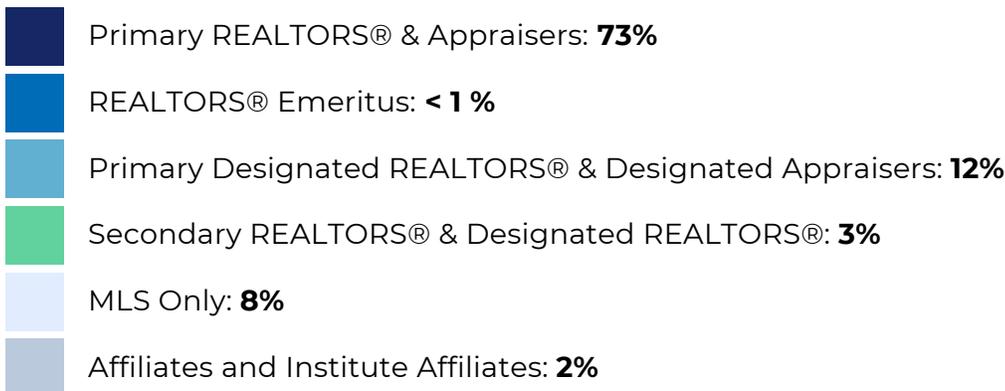
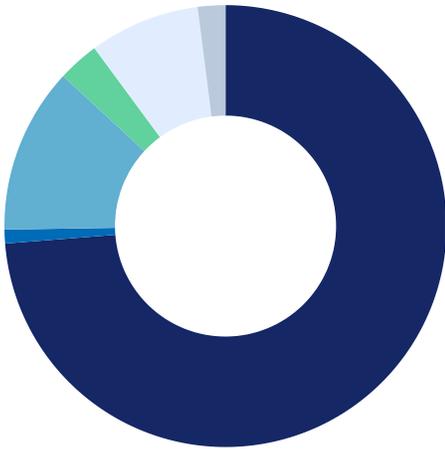


# NOMAR MEMBERSHIP



As of December 2024, NOMAR serves over 6,400 REALTORS® and real estate industry professionals.

NOMAR is the largest REALTOR® association in Louisiana and ranks 59th largest of 1040 local associations in the United States.



**4718** Primary REALTORS® & Appraisers®

**771** Primary Designated REALTORS® & Designated Appraisers

**208** Secondary REALTORS® & Designated REALTORS®

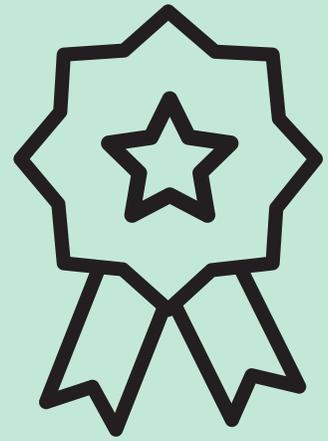
**564** MLS Only

**138** Affiliates and Institute Affiliates

**24** REALTORS® Emeritus

REALTOR® Emeritus status recognizes those with over 40 years of REALTOR® membership and faithful service to the association.

# DESIGNATIONS & CERTIFICATIONS



**NOMAR members hold 32 different designations and certifications** plus the NAR Commitment to Excellence endorsement, demonstrating their dedication to serving as subject matter experts in a variety of topics and fields on behalf of their clients.



## Top 10

Designations/Endorsements/Certifications Held:



**ABR**  
**305**



**AHWD**  
**289**



**GRI**  
**195**



**SRS**  
**180**



**C2EX**  
**171**



**RENE**  
**83**



**MRP**  
**82**



**PSA**  
**82**



**e-PRO**  
**79**



**CCIM**  
**65**

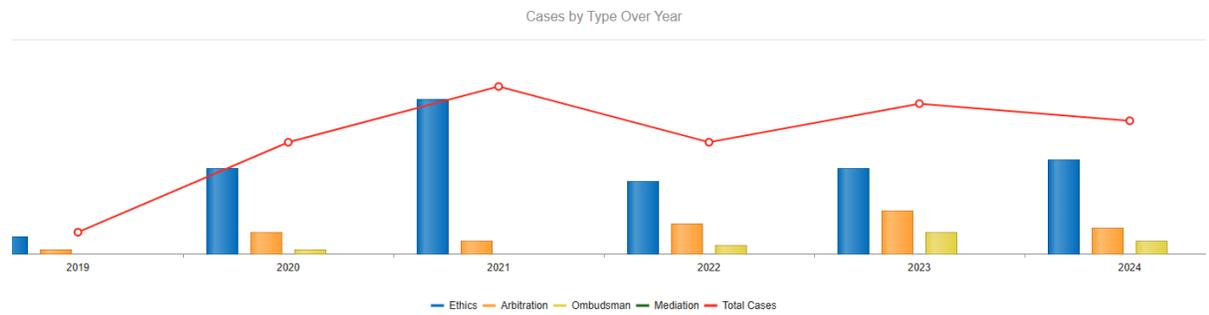
# THE YEAR IN PROFESSIONAL CONDUCT



## NOMAR provides REALTORS® and consumers with a structured process for resolving grievances related to the Code of Ethics.

Our professional conduct division was **supported by 130 members**, serving on the Grievance, Mediation, Ombudsman and Professional Standards Committees, and stewarded by NOMAR's three certified professional standards administrators. **In 2024 NOMAR developed and implemented a Citation Policy for Ethics violations and protected the REALTOR® commitment to the highest ethical practice by completing:**

<b>12</b>	<b>22</b>	<b>6</b>	<b>2</b>	<b>Most cited articles</b>
<b>Grievance Committee meetings</b>	<b>Ethics filings</b>	<b>Arbitration requests</b>	<b>Arbitration cases resolved through mediation or agreements</b>	<b>1, 2, 3, 9, 12, and 15</b>





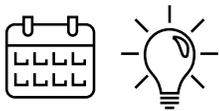
# MEMBER BENEFITS AND SERVICES



**Instanet/Authentisign/Transaction Desk** – Comparable forms and signing platforms come at the cost of \$30/month at the low end, for individual agents. **3,640 NOMAR members utilized this benefit to prepare 209,116 forms and conduct 34,577 transactions in 2024, leading to a collective annual savings of \$1,310,400.**



**FOREWARN** – NOMAR members receive free access to the FOREWARN agent safety and lead intelligence app. **2,043 members utilized their free FOREWARN benefit in 2024.** FOREWARN typically costs \$240 annually for an individual subscription, which means participating **NOMAR members saved a combined \$490,320** with this benefit.



**Office Meetings** – NOMAR staff was proactive in directly interfacing with members; in 2024, Addie McKee, NOMAR's Affiliate Relations, Sponsorships & Events Coordinator, made **118 in-person office visits.** CEO Alice Clark also served as a featured guest at large brokerage office meetings.



**On-site Education & Training** – Any Broker member of NOMAR can request free on-site continuing education courses to be held for their agents. **In 2024, NOMAR conducted 28 classes on site, for free,** at different brokerages around our ten-parish service area.



**Continuing Education** – NOMAR members receive unlimited free in-person CE and discounted virtual CE thanks to our partnership with the Bob Brooks School. **NOMAR offered 542 hours of free CE in 2024;** at \$10/credit hour, this amounts to a savings of **\$5,420** for the **5,703 attendees** who took advantage of this benefit.



# PROFESSIONAL DEVELOPMENT EDUCATION AND TRAINING

Furthering members' knowledge in all areas of real estate and assisting in the completion of continuing education requirements is one of NOMAR's core member services. **In 2024 we offered 157 in-person CE courses and 92 virtual courses, totaling 818 hours of education credits available for our members,** on a wide variety of topics ranging from fair housing to REALTOR® safety to fortified roofing and more.

Highlights:

- **ABR: The 232 attendees** who completed this two-day course earned 8 hours of CE in February. The course, **offered at a steep discount of \$50**, served as critical preparation for the changes regarding the communication of buyer agent compensation that later unfolded.
- **Insight REALTOR® Education Day:** We welcomed national speaker and AI expert Marki Lemons Ryhal for our first Insight Day in March.
- **The 14th Annual Economic & Real Estate Forecast Symposium:** This event, held in October, serves as the premier commercial and residential real estate forum for the region. In 2024, the Forecast Symposium drew **over 400 attendees**, as well as local, state and national experts and a wide variety of industry partners.
- **We worked with our committees, partners, and affiliates to host 26 Lunch and Learn seminars throughout the year.** Topics included: maximizing affordable housing options, fair housing, fortified roofing, insurance, mandatory forms changes, navigating the legal landscape, design and inventory development, short-term rentals, and many more.
- **Online CE library:** In 2024, in collaboration with Communications, all course materials were made available for download at anytime at [nomarhub.org/ce-library](https://nomarhub.org/ce-library).



# 2024 SPECIAL EVENTS

**NOMAR hosted or partnered to host 16 special events in 2024 including:**

**January 5th:** REALTOR® Family Night with the Pelicans

**January 23rd:** Partnered with HBA to support the 2024 Housing Summit

**February 29th:** Party in the City Awards and Installation

- REALTOR® of the Year: Andrea J. Tyler, AT Home Realty Group
- Manager of the Year: Jodi Archer, Keller Williams
- YPN Rising Star: Alyssa Quinn, Mirambell Realty
- Affiliate of the Year: Carmen Chambers Woloszyk, Fleur De Lis Law & Title
- Philippi St. Pe' Lifetime Achievement Award: Claudette Reuther, Scoggin Properties

**March 1st:** Partnered with HBA to provide over 300 free tickets to members for the 2024 Home and Garden Show

**April 18th:** Annual CID Awards

**May 16th:** JEDCO & CID Sites & Bites Bus Tour

**May 23rd:** Namaste at NOMAR, courtesy of the Affiliates Committee

**June 2024:** Homeownership Month Series, courtesy of the DEI Committee

**July 31st:** CID/CCIM Summer Social

**September 5th:** Playbook to a Perfect Loan, courtesy of the Affiliates Committee

**November 13th:** Membersgiving Southshore

**November 14th:** Membersgiving Northshore

**December 5th:** CID Holiday Social

# YOUNG PROFESSIONALS NETWORK (YPN)

In 2024, the NOMAR YPN was reimagined and relaunched as a dynamic committee dedicated to providing mentorship and networking opportunities for young (and young-at-heart) practitioners. YPN held events throughout the year including cocktail and happy hours, volunteer and community events with ArcGNO and Take Paws Rescue, a crawfish boil, a pickleball tournament and more.

# DIVERSITY, EQUITY & INCLUSION (DEI)

The year also saw a robust DEI Committee and associated suite of programs. The Committee met monthly, implemented a partnership with the New Orleans Real Estate Brokers' Association (NOREBA), and spearheaded education initiatives including seminars on affordable housing, homeownership, insurance, and inventory/property development. NOMAR is fully committed to inclusive and diverse member services.

# BROKER-FOCUSED EVENTS

We intentionally increased collaboration and engagement with our broker members throughout the year.

**Broker Breakfasts** – NOMAR held Broker Breakfast with the Board meet and greet sessions on January 26th, April 16th, October 17th, and October 20th. We endeavored to cover as much ground as possible during these events, both in substance and location. All Broker Breakfasts were offered on the Southshore and the Northshore, and the first two sessions also offered a virtual option.



**Southshore and Northshore Broker Summits** – In July 2024, we held our inaugural Broker Summits. In these full-day meetings, we offered a deep dive into the practice changes arising from the NAR Settlement related to buyer representation, compensation and the MLS, which went into effect for NOMAR members/ROAM MLS participants on August 15, 2024. COO and Legal Counsel Bailey Morse and NOMAR GAD Suzanne Whitaker spearheaded these summits, which also featured critical advocacy updates in partnership with NAR Advocacy expert Kitty Wallace. Each summit concluded with an industry-led panel discussion on the ramifications of the practice changes across brokerages and the title and lending industries.

# NOMAR IN THE COMMUNITY!



- **Shine a Light on Hunger Food Drive:** In October, NOMAR members united to “Shine a Light on Hunger” in our region. We partnered with Second Harvest Food Bank to collect over 11,000 lbs and \$5,000 in donations for the cause.
  - **More than 40 real estate offices across our 10-parish service area took part.** Participating locations included Appletree Realty, AT Home Realty Group, Banner One Realty, Berkshire Hathaway HomeServices United Properties, Bourgeois Realty, Century 21 Investment Realty, Coldwell Banker TEC offices in Beau Chene, Magazine St, and Metairie Community Real Estate, LLC, Credit Human, DSLD Homes, Epique Realty, Galiano Realty, Godwyn Realty, Keller Williams 504-207-2007, Keller Williams Realty New Orleans, Lamarque Realty, Latter & Blum | Compass offices in the Garden District, Kenner, Metro area, and on the Westbank, Maison de NOLA Realty, MiBonitaCasa.com Gulf South International, Mirambell Realty, NOLA Living Realty, Pappalardo Consultants, Properties Unlimited Realty, RE/MAX Affiliates, Realty Executives SELA, Realty ONE Group in Mandeville and Metairie, REVE REALTORS, Savoie Realty, Snap Realty, Solid N R Prises, Southern Charm Realty, United Real Estate Partners in Mandeville and Metairie, Weichert REALTORS: LaBranch & Associates, Weichert REALTORS: Loescher Properties, Witry Collective, and ZMD Realty.
  - **In the Large Office category, Mirambell Realty** took the title by donating a whopping total of 3,590 pounds, with **Latter & Blum | Compass Westbank** securing the runner-up position at 2,738 lbs donated.
  - **In the Small Office category, AT Home Realty** came in first place with 1,809 lbs donated.
- **University panel appearances: 2024 President Craig Mirambell spoke on industry trends and the state of the local housing market** at the University of New Orleans on April 9th and December 5th.

**Habitat for Humanity: NOMAR, its Commercial Investment Division, and the Young Professionals Network partnered in October to help build a home for a veteran, with Habitat for Humanity.** The efforts of NOMAR members directly helped to provide a safe, resilient home for Mr. Anthony Mitchell, a Navy veteran who has faced years of hardship. After Hurricane Ida severely damaged his 7th Ward home in 2021, Mr. Mitchell, a long-time resident and former carpenter, was left with an uninhabitable house and no means to repair it. Since then, he’s been without a safe place to call home. Mr. Mitchell’s new home is being constructed to Fortified Gold standards, designed to withstand storms and allow him to live securely in the community he loves.

# COMMUNICATIONS

**Website Enhancements:** NOMAR redesigned and migrated the NOMAR website in the fall of 2023. Over the course of 2024, the website was expanded from 30 pages to 53 pages, including a variety of custom landing pages to promote signature events and communicate key pieces of information. New accessibility features were incorporated, and a blog page was launched. The NOMAR Calendar also saw significant changes, including the integration of location and category filters. Two new dynamically updated pages were added to spotlight NOMAR Classes and Events.

**Email:** The weekly RealNews newsletter was redesigned to maximize engagement; a monthly advocacy newsletter, RealAdvocacy, was launched. Commercial members received a specialized biweekly publication, the CID Newsletter. Other periodic publications included a Broker newsletter and a digest of Professional, Ethical, and Legal updates, the Pelican Brief.

<b>369</b>	<b>1,483,557</b>	<b>58.30%</b>	<b>4.07%</b>
Total Number of Campaigns	Total Number of Sends	Average Open Rate	Average Click Rate



**Social media:** NOMAR and its Commercial Investment Division continued to engage on social media through the primary channels of Facebook, Instagram, and LinkedIn, and pursued a number of campaigns including in support of Fair Housing, Homeownership Month, and REALTOR® Safety Month.

## FOLLOWERS

@nolarealtors 4,043	@nomar_realtors 1,687	*@new_orleans 1,133
@cidnomar 402	@nomar_cid 259	@cidnomar 646

\*LinkedIn: @new-orleans-metropolitan-association-of-realtors



# REALTOR® ROADSHOW EDUCATION AND ADVOCACY SERIES

Recognizing the need to reach members wherever they may be, NOMAR launched our first ever REALTOR® Roadshow in collaboration with a neighboring local association and the New Orleans Metropolitan Political Action Team (NOMPAT). Each event provided an overview of the new landscape of the industry as well as various avenues for advocacy, and connected members with their local legislators. All involved worked hard to bring this series to life.

**Here's a recap of our time on the road in 2024:**

## **August 14: Jefferson Parish**

- Legislative Speaker: Parish President Cynthia Lee Sheng
- Number of attendees: 36
- NOMPAT Representative: Lynda Nugent-Smith

## **August 21: St. Bernard Parish**

- Legislative Speakers: Assessor Jaylynn Turner, Councilman Gillis McCloskey, and Councilwoman Cindi Meyer
- Number of attendees: 20
- NOMPAT Representative: Claudette Reuther

## **August 30: St. Charles Parish**

- Legislative Speakers: Parish President Matthew Jewell, Assessor Tab Troxler, and Councilwoman Holly Fonesca
- Number of attendees: 30
- NOMPAT Representative: Regina Allemand



### **September 20: Orleans Parish**

- Legislative Speakers: Civil District Clerk of Court Chelsey Richard Napoleon and Assessor Erroll Williams. New Orleans Redevelopment Authority (NORA) Executive Director Brenda Breaux, who hosted the meeting, made a special appearance as well speaking to NORA's and NOMAR's joint work in identifying placemaking grants in the community.
- Number of attendees: 41
- NOMAR Board Member Representative: David Favret

### **October 24: Tangipahoa Parish, with NABOR**

- Legislative Speaker: Sheriff Gerald Sticker
- Number of NOMAR attendees: 9
- NOMAR Representatives: Bailey Morse and Suzanne Whitaker
- NABOR Representative: Susie Welch

### **October 28: St. Tammany Parish, with NABOR**

- Legislative Speakers: Assessor Louis Fitzmorris and Clerk of Court Recording and Land Director Leanne Eckholdt
- Number of NOMAR attendees: 10
- NOMAR Representatives: Bailey Morse and Suzanne Whitaker
- NABOR Representative: Susie Welch

### **October 29: Washington Parish, with NABOR**

- Legislative Speakers: Assessor Jimbo Stevenson and Sheriff Jason Smith
- Number of NOMAR attendees: 5
- NOMAR Representatives: Bailey Morse and Suzanne Whitaker
- NABOR Representatives: Susie Welch and Charlotte Johnson

### **October 30: St. John Parish and St. James Parish Combined**

- Legislative Speakers: United States Congressman Garret Graves and St. James Parish Sheriff Claude Louis
- Number of attendees: 15
- NOMPAT Representative: Regina Allemand

In total, the Roadshow reached 166 NOMAR members in person. Our goal for 2025 is to find additional opportunities for education and advocacy in the field for our members.

# NOMPAT & LARPAC



## New Orleans Metropolitan Political Action Team (NOMPAT)

NOMPAT is charged with fundraising for and increasing member participation in LARPAC (Louisiana REALTORS® Political Action Committee). NOMPAT interviews and determines endorsements of any local candidates for elected office within the 7 Southshore Parishes of NOMAR's jurisdiction and, if desired, partners with the PAT of NABOR to determine endorsements in the 3 Northshore Parishes. Its members are politically astute and passionate REALTORS® who are also Major Investors in LARPAC.

## Louisiana REALTORS® Political Action Committee (LARPAC)

LARPAC contributions are used to support REALTOR® Party Champions, communicate the Association's official position on public policy issues affecting real estate, and fight for the issues that matter most to your business at the local, state, and national levels. LARPAC gives REALTORS® a seat at the table and demonstrates that REALTORS® mean business when it comes to politics.

## Fundraising Efforts

We raised \$106,655 from contributors representing 22% of our membership. Contributions were made through dues billing and in conjunction with various fundraisers held by NOMAR/NOMPAT and Louisiana REALTORS®.



## 2024 Legislative Wins

### Senate Bill No. 506

Senate Bill No. 506 to reign in the practice of using liens or mortgages to secure rights under real estate service agreements has been accepted by Governor Landry. Bill passed.

### House Bill No. 366

House Bill No. 366 clarifying definitions in the Louisiana Real Estate Law and establishing a definition and requirements for buyer agreements was unanimously passed by the Senate; it became Act 690 which went into effect August 19, 2024.

### Senate Bill No. 113

Senate Bill No. 113 was amended to eliminate the requirement that Louisiana Citizens' rates be at least 10% higher than private insurance companies in certain parishes and reduce the requirement to 5% in other parishes. If enacted as amended, these changes would be in place until December 31, 2027.

### House Bill No. 611

3-Year rule for insurance dropped, which allows for more competition in insurance offerings for citizens in the state of Louisiana.

# 2024 LARPAC Major Investors

## GOLDEN "R" (\$5,000)



MARBURY LITTLE



EVELYN WOLFORD



RAYELYNN FAGOT



NINA LOUP

## STERLING "R" (\$1,000)



REGINA ALLEMAND



JODI ARCHER



AMY BARRIOS



WENDY BENEDETTO



MIKEY BOWLER



BONNIE BURAS



DONNA CHANDLER



ALICE CLARK



BETH CRISTINA



HELGA EISELE



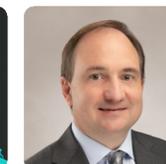
DAVID FAVRET



MICHAEL FREELAND



LESHA FREELAND



NICK GALIANO



LINDSI NIHART GODFREY



AMANDA HANEMANN



BLANCA JOHNSON



MICHELLE LABANCA



LATANYA LABRANCH



RON MAZIER



KILEY MARTIN



ASHLEY MERRITT



CRAIG MIRAMBELL



TRACEY MOORE



STEPHANIE MORRIS



BAILEY MORSE



SHANNON NASH



LYNDA NUGENT SMITH



DANETTE O'NEAL



SABRINA PIERRE



MICHAEL PLAUCHE



JIARRA RAYFORD



CLAUDETTE REUTHER



RICK ROBERTS



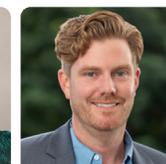
DAVID SCHEUERMANN



GIZELDA TOOMER



ANDREA TYLER



JOEY WALKER



PHOEBE WHEALDON



SUZANNE WHITAKER



GINGER WIGGINS

## THANK YOU NOMAR COMMUNITY!

Contributions are used for political purposes, are voluntary, and are not deductible for Federal income tax purposes. Any amounts indicated are merely guidelines and you may contribute more or less than the suggested amounts. Neither your membership nor your participation in Louisiana REALTORS® is conditioned directly or indirectly on contributing to LARPAC. You may refuse to contribute without reprisal. The following is sent to the National REALTORS® Political Action Committee (RPAC) to support federal candidates and is charged against your limits under 52 U.S.C. 30116: (1) 30% of all contributions of \$1,000 or more made at any time; and (2) 30% of each contribution less than \$1,000 until LARPAC meets its Federal Allocation Goal set by RPAC. LARPAC retains the following to support state and local issues and candidates: (1) 70% of contributions that are \$1,000 or more; and (2) 100% of contributions of less than \$1,000 after the RPAC Federal Allocation Goal is met.

# State & National Leadership

NOMAR is represented in leadership at both Louisiana REALTORS® and the National Association of REALTORS®. In 2024, we were proud to have 3 members serving on the NAR Board of Directors and 18 serving on the Board of Directors for Louisiana REALTORS®.

## NAR Directors



**Craig  
Mirambell**



**Ginger  
Wiggins**



**Evelyn  
Wolford**

## NAR Committee Members



**Mark Boline**

Professional Standards  
Committee,  
State Representative



**Beth Cristina**

Commercial Economic Issues  
and Trends Forum, Vice Chair,  
Commercial Committee,  
Forum Vice Chair,  
Research Committee



**Rayelynn Fagot**

RPAC Participation Council,  
State Representative



**David Favret**

Professional Standards  
Committee,  
State Representative



**Marbury Little**

Public Policy Coordinating  
Committee



**Craig Mirambell**

Multiple Listing Issues and  
Policies Committee



**Danette O'Neal**

Smart Growth Advisory  
Board, Vice Chair



**Phoebe Whealdon**

Member Communications  
Committee



**Ginger Wiggins**

Smart Growth Advisory  
Board



**Evelyn Wolford**

State and Local Issues  
Mobilization Support Committee

# Louisiana REALTORS® Directors



**Region IV Vice President**  
**David Favret**  
*Rêve | Realtors*



**Professional Conduct  
Division Director**  
**Lynda Nugent Smith**  
*Keller Williams Realty*



**Regina Allemand**  
*Latter & Blum | Compass*



**Jodi Archer**  
*Keller Williams Realty*



**Cindy Callais**  
*Riverlands Realty*



**Donna Chandler**  
*RE/MAX Affiliates*



**Rayelynn Fagot**  
*Mike Walker Real Estate*



**Leshla Freeland**  
*Keller Williams Realty*



**Nick Galiano**  
*Galiano Realty*



**Amanda Hanemann**  
*Coldwell Banker TEC*



**Michelle LaBanca**  
*Latter & Blum | Compass*



**LaTanya LaBranch**  
*WEICHERT, REALTORS –  
LaBranch & Associates*



**Craig Mirambell**  
*Mirambell Realty*



**Danette O'Neal**  
*Danette O'Neal REALTORS*



**Sabrina Pierre**  
*Latter & Blum | Compass*



**Rick Roberts**  
*Coldwell Banker TEC*



**Andrea Tyler**  
*AT Home Realty Group*



**Phoebe Whealdon**  
*Coldwell Banker TEC*

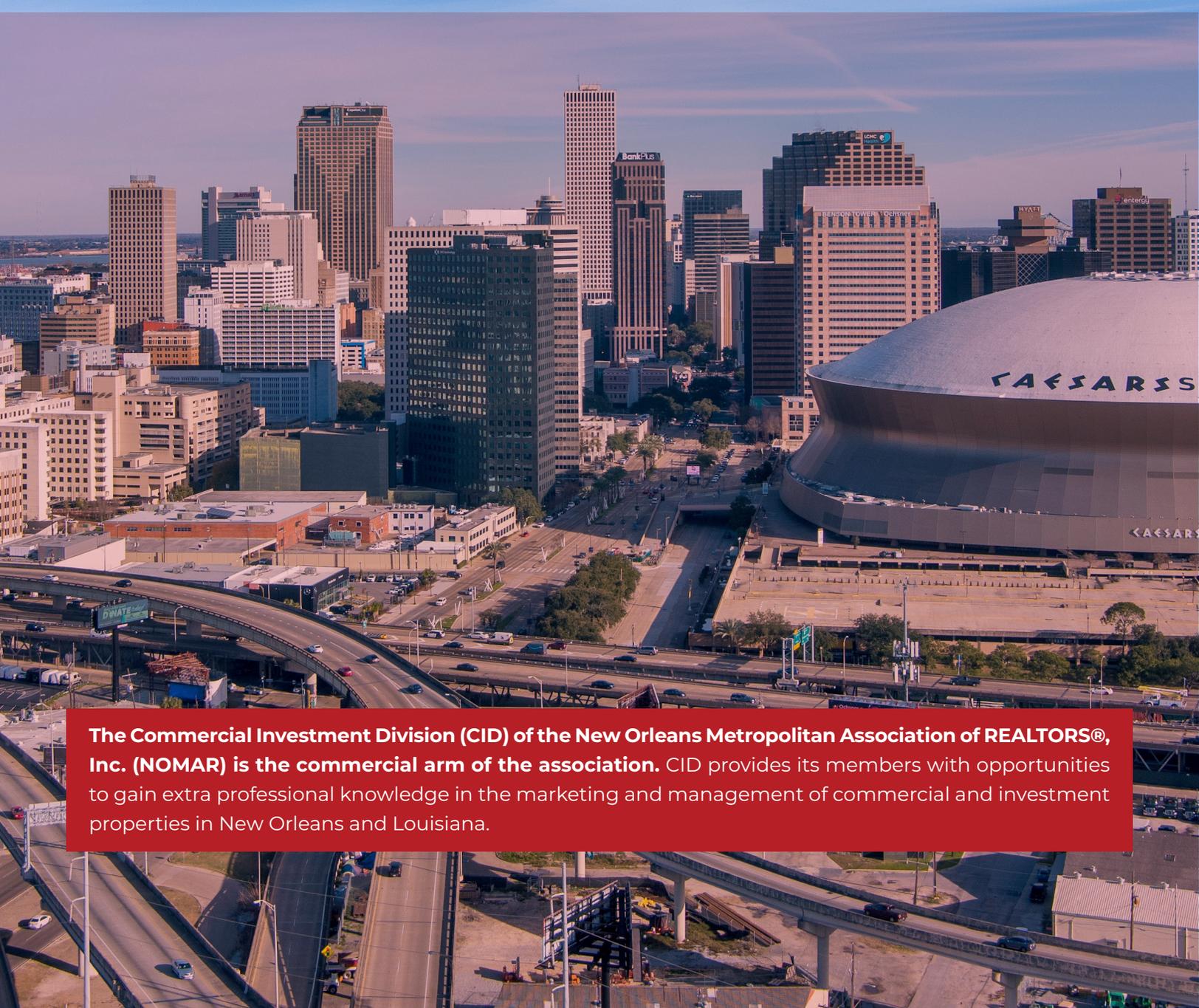


**Ginger Wiggins**  
*Coldwell Banker TEC*



# CID

OF THE NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS®



**The Commercial Investment Division (CID) of the New Orleans Metropolitan Association of REALTORS®, Inc. (NOMAR) is the commercial arm of the association.** CID provides its members with opportunities to gain extra professional knowledge in the marketing and management of commercial and investment properties in New Orleans and Louisiana.



# CID

OF THE NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS®

**COMMERCIAL INVESTMENT DIVISION**

## 2024 CID Board of Directors



**Cameron Lombardo**  
RE/MAX Commercial  
*President*



**Michael Plauché**  
Coldwell Banker TEC Commercial  
*President-Elect*



**William Sadler**  
Stirling  
*Secretary/Treasurer*



**Mike Mito, CCIM**  
JPAR Gulf South  
*Ex Officio*



**Beth Cristina, ALC**  
Stirling  
*Director*



**Lance Ginn, CCIM**  
Beau Box Commercial Real Estate  
*Director*



**David Keller**  
Colliers  
*Director*



**Craig Mirambell**  
Mirambell Realty  
*NOMAR President*



**Ron Patron, CCIM**  
Coldwell Banker TEC Commercial  
*Director*



**Jiarra Rayford**  
Rayford Realty Nola  
*Director*



**Mignon Richard Díaz**  
NAI Latter & Blum  
*Director*

# CID By the Numbers

Membership	Committees	Education	Community	Scholarships
470	14	12	1	\$4,650
Members	Committees	CE Hours	Event	Awarded
235	80	3	15	5
Offices	Members	Classes offered	Volunteers	Recipients

## 2024 CID Committees and Chairs

### Advisory

**Beth Cristina**  
Stirling

### Forecast

**Mignon Richard Díaz**  
NAI Latter & Blum

### Scholarships

**Jiarra Rayford**  
Rayford Realty NOLA

### Awards

**Lance Ginn**  
Beau Box Commercial Real Estate

### Lance Ginn (Co-Chair)

Beau Box Commercial Real Estate

### Service to the Community

**Michael Plauché**  
Coldwell Banker TEC Commercial

### Blue Ribbon

**Lance Ginn**  
Beau Box Commercial Real Estate

### David Keller (Co-Chair)

Colliers

### Sponsorships

**Cameron Lombardo**  
RE/MAX Commercial Brokers

### Budget & Finance

**Cameron Lombardo**  
RE/MAX Commercial Brokers

### Membership

**Michael Plauché**  
Coldwell Banker TEC Commercial

### Jiarra Rayford (Co-Chair)

Rayford Realty NOLA

### Education

**Ron Patron**  
Coldwell Banker Commercial TEC

### Nominating

**Mike Mito**  
JPAR Gulf South

### Programs

**Mignon Richard Díaz**  
NAI Latter & Blum

### Executive

**Cameron Lombardo**  
RE/MAX Commercial Brokers

### William Sadler (Co-Chair)

Corporate Realty Leasing Company

# GULF SOUTH REAL ESTATE INFORMATION NETWORK, POWERED BY ROAM MLS

## 2024 GSREIN Board of Directors



**Dee Halphen**  
Coldwell Banker TEC  
*President*



**LaTanya LaBranch**  
WEICHERT REALTORS®  
LaBranch & Associates  
*President-Elect*



**Andrea Tyler**  
AT Home Realty Group  
*Secretary/Treasurer*



**Juhmad Hollis**  
Stirling  
*Ex Officio*



**Stacey Dausat**  
WEICHERT REALTORS®  
Loescher Properties  
*Director*



**Nicholas Galiano**  
Galiano Realty  
*Director*



**Craig Mirambell**  
Mirambell Realty  
*NOMAR President*



**Adrian Pappalardo**  
Pappalardo Consultants, Inc.  
*Director*



**Shannon Nash**  
RE/MAX Affiliates  
*Director*



# ROAMMLS

ROAM MLS, LLC (ROAM) is a statewide Multiple Listing Service (MLS) formed through the collective efforts of four Louisiana REALTOR Associations. In its first two years of operation, ROAM has expanded its membership to 5 Louisiana Associations and proudly services over 12,000 Realtor participants and subscribers across Louisiana.

## ROAM STANDS FOR FREEDOM

Freedom from the artificial borders of previous MLS's. Freedom from multiple MLS memberships, bills, data feeds, rules. Freedom to choose software that suits your business needs. Freedom for your listings to gain exposure across a broader marketplace.

## INFORMATION NETWORK

New Orleans Metropolitan Association of REALTORS®  
 Greater Baton Rouge Association of REALTORS®  
 Greater Central Louisiana Association of REALTORS®  
 Bayou Board of REALTORS®  
 REALTOR® Association of Acadiana

ROAM delivers consolidated MLS services to brokers' or agents' established business practices or routines. **Our mission is to make the market work where ever you or your consumers may be.**

ROAM provides its users access to data across regions of Louisiana along with a suite of supportive tools product options. It operates under consolidated governance, a single set of MLS Rules, and provides live, local Louisiana-based support and training for its users. ROAM independently monitors compliance to ensure data integrity, which allows its users to provide their clients and customers with unparalleled service and information about the marketplace. Supported by over 100 years of combined staff experience, ROAM is much more than software - ROAM is FREEDOM!

## 2024 ROAM MLS Board of Managers



**Ginger Wiggins**  
 Coldwell Banker TEC  
 ROAM President



**Donna Chandler**  
 RE/MAX Affiliates  
 Manager



**LaTanya LaBranch**  
 WEICHERT REALTORS®  
 LaBranch & Associates  
 GSREIN President



**Craig Mirambell**  
 Mirambell Realty  
 NOMAR President



# NEW ORLEANS METRO REAL ESTATE MARKET

The 2024 housing market started on a positive note: inventory was on the rise, mortgage rates had fallen from a 23-year high of 7.79% in October 2023 to the mid 6% range, and home buyers had returned to the market, with U.S. existing-home sales posting back-to-back monthly increases for the first time in more than two years in January and February. But rates soon began to climb, topping 7% in April, and buyers pulled back, causing sales to slump during the traditionally busy spring buying season.

Summer arrived, and with it came a surge of new listings, pushing inventory to its highest level since 2020, according to the National Association of REALTORS®. Although buyers had more options to choose from in their home search, the additional supply did little to temper home prices, which continued to hit record highs nationwide, and sales remained slow. Eventually, mortgage rates began to ease, falling to a yearly low of 6.08% in September, and with inflation moving toward its 2% target, the Federal Reserve initiated a series of interest rate cuts, dropping the benchmark rate one full percentage point. Buyers took advantage of lower borrowing costs and a greater supply of homes on the market, leading sales of existing homes to surge in October and November, marking the first time since May that home sales exceeded four million units nationwide.

## **New Orleans Metro Market Summary**

**Sales:** Pending Sales were down 3.0 percent to 11,094 over last year, while closed sales fell 4.7 percent to finish the year at 10,926.

**Prices:** The overall median sales price increased 2.2 percent to \$274,900 for the year. Single Family home prices were up 2.5 percent compared to last year, and Townhouse/Condo home prices were down 2.4 percent.

**Listings:** Year-over-year, the number of homes available for sale increased 2.3 percent. There were 4,997 active listings at the end of 2024 compared to 4,884 listings at the end of 2023. New listings increased by 3.6 percent to finish the year at 20,061.

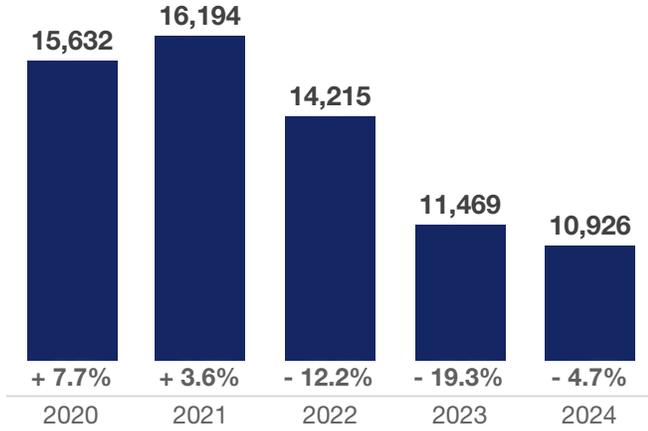
**Bedroom Count:** In 2024, properties with 1 bedrooms or less saw a decrease in sales of 10.7 percent. The highest percent of list price received at sale went to properties with 4 bedrooms or more at 97.0 percent.



# Market Stats

29 | NOMAR

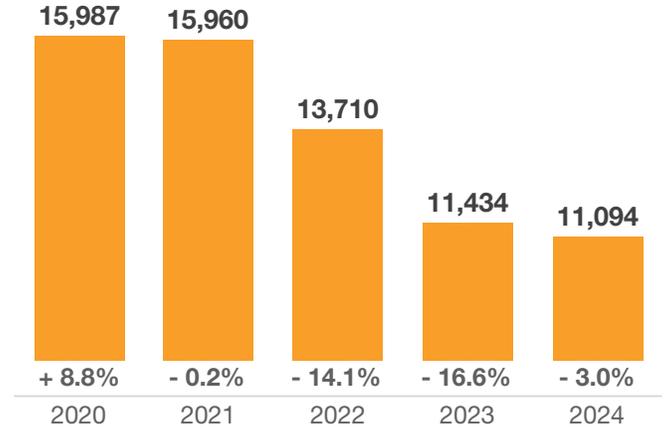
## Closed Sales



### Top 10 Areas: Change in Closed Sales from 2023

70456	+ 100.0%
70052	+ 83.3%
St. James Parish	+ 62.5%
70031	+ 60.0%
70071	+ 60.0%
70450	+ 55.6%
70039	+ 44.4%
70443	+ 42.4%
70401	+ 26.4%
70090	+ 25.0%

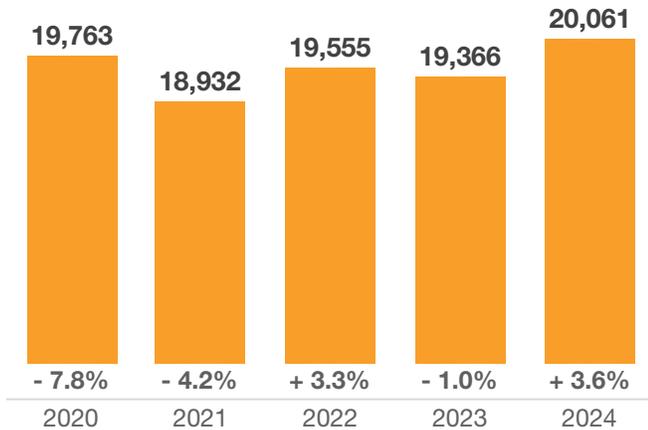
## Pending Sales



### Top 10 Areas: Change in Pending Sales from 2023

70052	+ 120.0%
St. James Parish	+ 73.3%
70071	+ 60.0%
70450	+ 55.6%
70456	+ 50.0%
70039	+ 44.4%
70113	+ 42.9%
70401	+ 26.6%
70090	+ 25.0%
70443	+ 25.0%

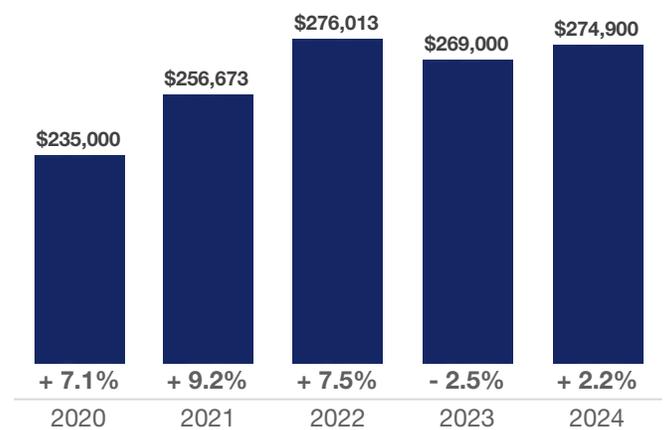
## New Listings



### Top 10 Areas: Change in New Listings from 2023

70090	+ 50.0%
70067	+ 47.1%
70052	+ 40.0%
70435	+ 32.7%
70036	+ 30.8%
70070	+ 27.3%
70446	+ 25.4%
St. James Parish	+ 25.0%
70448	+ 23.7%
70426	+ 23.5%

## Median Sales Price



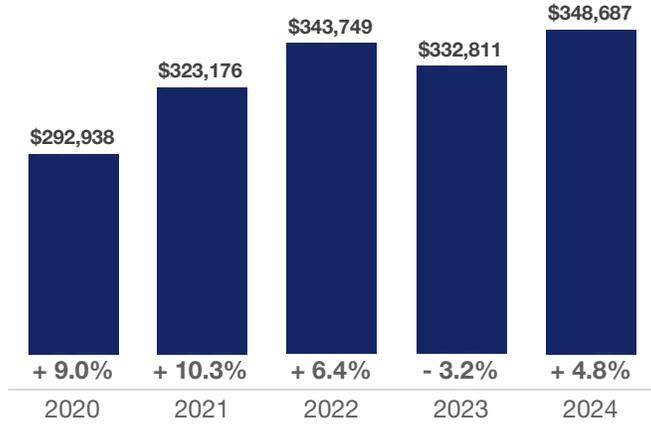
### Top 10 Areas: Change in Median Sales Price from 2023

70083	+ 125.2%
70051	+ 64.4%
70071	+ 50.8%
70763	+ 42.7%
70080	+ 39.3%
70041	+ 31.1%
70426	+ 28.3%
70030	+ 26.8%
70466	+ 19.7%
70446	+ 14.0%



# Market Stats

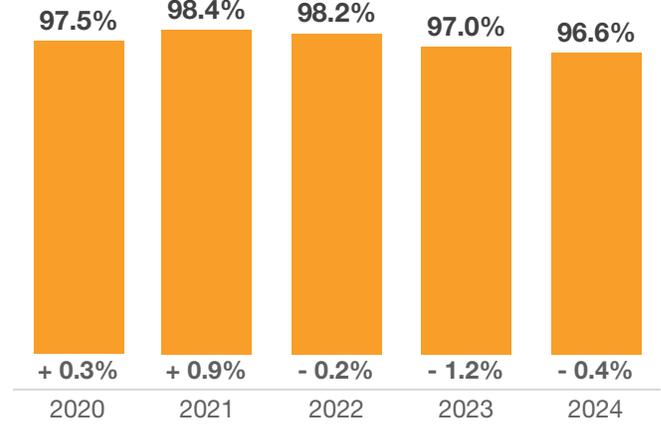
## Average Sales Price



Top 10 Areas: Change in Avg. Sales Price from 2023

70071	+ 54.4%
70763	+ 42.7%
70450	+ 42.5%
70080	+ 39.8%
70112	+ 25.2%
70437	+ 24.4%
70083	+ 23.7%
70426	+ 20.0%
70443	+ 19.7%
70005	+ 18.5%

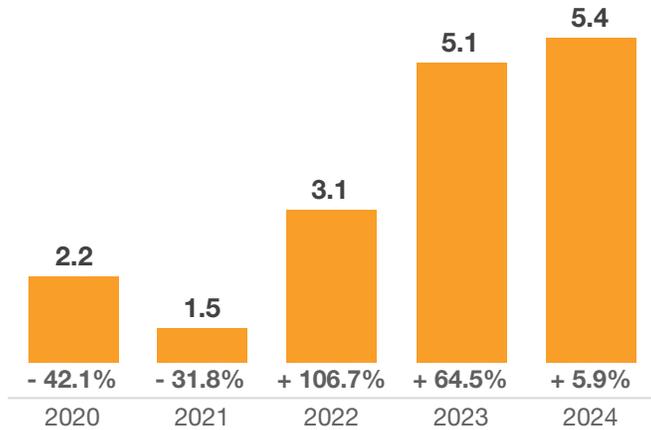
## Percent of List Price Received



Top 10 Areas: Change in Pct. of List Price Received from 2023

70051	+ 9.2%
70090	+ 4.4%
70084	+ 3.5%
70455	+ 3.1%
70039	+ 3.0%
70052	+ 2.7%
70113	+ 1.8%
70446	+ 1.7%
70450	+ 1.6%
70071	+ 1.5%

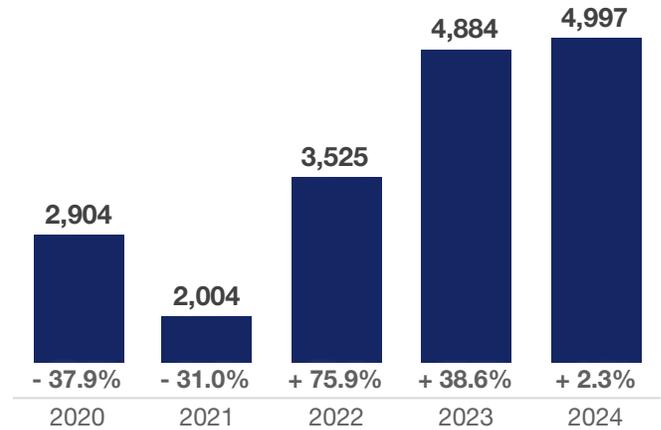
## Months Supply of Inventory



Top 10 Areas: Change in Months Supply from 2023

70051	+ 275.0%
70112	+ 160.6%
70092	+ 141.4%
70444	+ 68.4%
70125	+ 68.2%
70446	+ 67.6%
70079	+ 61.8%
70427	+ 50.0%
70437	+ 48.6%
70435	+ 48.5%

## Inventory of Homes for Sale



Top 10 Areas: Change in Homes for Sale from 2023

70051	+ 200.0%
70092	+ 133.3%
70435	+ 72.2%
70036	+ 57.1%
70446	+ 50.0%
70426	+ 42.9%
70444	+ 42.1%
70427	+ 39.5%
70420	+ 37.5%
70445	+ 32.6%

# In 2024, 350 professionals joined NOMAR.

Jessica Adams	Tammy Bowers	Skylar Cheek
Robyn Adams	Elizabeth Bradshaw-Palestina	Ryan Cobb
Ali Ahmad	Monique Brass	Adam Colbenson
Renee Aizprua	Zachary Breaux	Joshua Collins
Carlis Allen	Daylyn Brewer	Tamera Coney
Armand Alvarez	Christopher Brinson	Joey Connelly
Destin Anderson	Stacey Brooks	Michael Corchiani
Olivia Andry	James Broussard	Nicholas Corchiani
Shandy Arguelles	Taylor Browne	Jamie Cornell
Honour Armour	Barry Brue	Caelan Corr
Majesty Armour	Clayton Brumfield	Leslie Cusimano
Justin Arnold	Laine Buquoi	Gabrielle Daigle
George Arnold	Caitlin Burnetz	Mignon Davis
Lasikha Asphall	Britiany Burns	Keira Davis
Sheyla Barahona	John Butkovich	Maria Dazet
Helene Barnett	Latoya Campbell	Andrew DeAbate
Tyler Baummy	Rose Cangelosi	Monica DeLeon
Teagan Beelman	Abigail Cappy	Heather DeLuca
Stephanie Best	Sierra Carroll	Chase Denny
Karla Bezou	Dejon Carter	Michael DePhillips
Betsy Birdsong	Tonya Carter	Kimberly DeRouen
Hannah Blakely	Natalie Casborn	Cristina DeSalvo
Elizabeth Blum	Carla Castillo	William Devlin
Chase Boltin	Emily Castro	Jan Diaz
Natalie Bonin	Kyle Catalano	Nathaniel Digiovanni
Kimberly Boudreaux	Carly Cefalu	DAndra Dillon
Nicholas Boustany	Melissa Celestin	Andrew Dismukes
Irene Boutte	Melissa Chandler	Tkara Dixon

Welcome to the  
**NOMAR COMMUNITY!**

Monica Doize  
Paul Domingue  
Lacey Dominique  
Christina Donahoe  
Kristi Doran  
George Dubois  
Jeannine Dufour  
Rae Dykes  
Keshanna Eason  
Chandler Edwards  
Brent Edwards  
Skylar Edwards  
Alise Elliott  
Gwen Enderline  
Alexandra Faciane  
Tina Felder  
Rachel Fenasci  
Michelle Ferguson  
Chrissy Ferrer  
Anna Finch  
Rhayne Finstad  
Julia Flowers  
JoSanna Foley  
Adrien Foley  
Brenda Fonseca  
Demetrice Fontenberry DuBois  
Celeste Fontenelle  
Julie Fos  
Brendan Fox  
Frank Francois  
Nelson Galindo-Alcantara  
Sarajeon Gatch  
Diane Gatti  
Michelle Gaudet  
Michele Gauthreaux  
Derrick Gettridge  
Dustin Gould  
Tyjah Greenup  
Collin Guerra  
Phillip Guillot  
Stephen Hammond  
Vondalyn Hampton  
Ryan Haro  
Jamie Harris  
Mary Hartenstein  
Erica Harvey  
Megan Henke  
Shana Henry  
Jonathan Hicks  
Amber Hines  
Taylor Hixson  
Carlee Hoffman Kline  
Erin Hogan  
Alex Holeman  
Jena Honea  
Taurie Hoover  
Sandy Huber  
Sylvia Hudson  
Devin Hudson  
Shantria Hunter  
Angela Ingram  
Hayden Ingram  
Von Inman  
Brendan Jacob  
Jacob Jacomine  
Rebecca Jenkins  
Keyonna Johnson  
Natalie Johnson  
Justin Johnson  
Codee Jones  
Travis Jordan  
Maxwell Juge  
Samantha Junius-Arcemont  
Nicole Kamahana  
Betsy Karam  
Thomas Karras  
Iyianna Kelly  
David Kency  
Collin Kent  
Melanie Kihnel  
Jack Kinler  
Emery Kirkikis  
Ricky Kissinger  
Jamie Klinnert  
Gabriel Kohlmaier  
Brittany Krause  
Lindsay Krieger  
Frank LaBruzzo  
Tracy Lambert

Welcome to the  
**NOMAR COMMUNITY!**

Tyroy Lanus	Caleb Mayeaux	Heinz Ordonez
Angelina Lanza	Jeremiah McAlister	Jessica Orillion
Noele LaRosa	Kevin McCarthy	Natalie Parada
Dawn Larsen	Andrea McCormick	Charles Parharm
Keri Larsen	John McCoy	LaVonne Paul
Sierra Lassalle	David McGuire	Charlotte Peachey
Veronica Laux	Amy McIntyre	Elaine Peltier
Dylan Le	Scott McKearn	Michael Penning
Julie Lea	Billy Ray McKenna	Taylor Perilloux
Ashley Lee	Brittany Mealey	Donald Petagna
Danielle Lemoine	Jamie Merwin	Jade Peterson
Georgette Lemon	James Metoyer	Elenora Petty
Jeff Lesaicherre	Tina Mills	Shawn Phelan
Dan Levy	Jessica Molina	Angelique Pineda
KaJah Lewis	Benjamin Moore	Aneisha Powell
Aaron Lips	John Morel	Erica Price
James Little	Sean Morgan	August Propersi
Briana Lopez	Isiah Morris	Kristen Ragus
Hillary Lozano	Lakean Munoz	Darla Ramos
Anicette Lumene	Abdel Nabut	Christina Randle
Veronica Ly	Maira Nassar	Amber Raphael
Angelle'Le Lyles	Felicia Nguyen	Charles Redfearn
Michelle Majoria	Hien Nguyen	Isaiah Register
Danielle Mangipano	Quoc Nguyen	Cesia Reyes
Perry Manning	Tiffany Nuccio	Amy Ridge
Tommy Manzella	Thomas Ogg	William Rippner
Ronald Martin	Rachele Ohara	Nicole Rittiner
Katie Martin	Nia Ojo	Latoya Robinson
Michael Martin	Kristen OKeefe	Ashlyn Roby
Stephanie Martin	Samantha ONeil	Gabby Rodriguez

Welcome to the  
**NOMAR COMMUNITY!**

Latasha Rogers  
Shawn Rogers  
Kimberly Ruano  
Basia Rudison  
McKenzie Ryan  
Karam Salem  
Diana Sanders  
Geneva Sanders  
Jasminne San Nicolas  
Graciervis Santos Pinales  
Dequontis Saul  
Troy Savoie  
Elizabeth Scandaliato  
Harmon Schilling  
Lauren Schindler  
Tracey Schlink  
John Schnyder  
Hailey Schroeder  
Deshawn Seymore  
Tustin Shannon  
Daina Short  
Lindsey Silva  
Jennifer Silver  
Kyle Simmons  
Travis Simmons  
Latonya Simon  
Kasey Simon  
Leinad Sims-Morales  
Savannah Smith

Lachaze Smith  
Kayleigh Smotherman  
Jana Soileau  
Austin Spadoni  
Lola Spell  
Erika Sperandeo  
Alexander Stag  
Jasmine Stewart  
Matthew Story  
Michael Stretti  
Jared Stutts  
Charlotte Sullivan  
Hettie Swiger  
Robert Sylve  
Donald Tatera  
Joshua Tauceda  
Ryan Terrio  
Noah Thomas  
Kelly Torres  
Jeremy Torres  
Cassidi Townsend  
Amy Tran  
Van Truong  
Jade Tullier  
Melis Tuncel  
Brett Uzee  
Desiree Valenti  
Paul VanGeffen  
Tamike Veal  
Tania Velasco

Keicha Venson  
Todd Vicknair  
Julissa Vincent  
Alicia Vinturella  
Elizabeth Wallace  
Latrisha Washington  
Jakobe Washington  
Adrian Washington  
Monique Watson  
Kourtney Weber  
Demi Wells  
Vyvian Whitehurst  
Rudie Wiley  
David Wilkinson  
Henrietta Williams  
Tiralyn Williams  
Justin Williams  
Paris Williams  
Cade Williams  
Gay Willis  
April Wilson  
Tylar Wilson  
Chengwei Wu  
Jinhui Yan  
Norma Yount  
Adriana Zambrano  
Hannah Zimmerman  
Stephanie Zito

Welcome to the  
**NOMAR COMMUNITY!**

# AFFILIATES

## MEMBERSHIP: AFFILIATES

NOMAR Affiliate members play an indispensable role in the services that we provide for our members. To each and every one of our **138 affiliate members**, who hail from **93 companies** across the industry landscape, we say:

### Thank You!

ABC Fire & Burglar Alarm, Brian Mahl

Absolute Insurance and Casualty, Sabrina Pettis

Achosa Home Warranty LLC, Lydia Hodges

American Home Shield, Mackie Cathey

America's Mortgage Resource, Drew Remson

America's Mortgage Resource, Alison Calamia

America's Mortgage Resource, Laine Buquoi

Artigues Construction Co., Inc, Sidney Artigues

Banana Manor, Scott McKearn

Bayou Title, Inc., CeCe Domino

Bayou Title, Inc., Brent Laliberte

Bayou Title, Inc., Tina Paretto

Bayou Title, Inc., Mary Kaye Smith

Bayou Title, Inc., Waite Reeves

benefitsone, Michael LaMulle

benefitsone, Jack Duvernay

Brightway Insurance, The Schmidt Agency, Carl Duvigneaud

CBRE, Tanjha Case

Choice Home Warranty, Tina Felder

Christi S. Burkart CPM, Christi Burkart

CMG Home Loans, Cheryl Ray

CMG Home Loans, Kim Hunter

CMG Home Loans, Lorie Lund

Compass Inspection Services, Ashley Vander Meulen

Compass Inspection Services, Melissa Vander Meulen

Core Lending LLC, Kristen O'Keefe

Corporate Realty Leasing Company, Heather Guichet

Corporate Realty Leasing Company, Casey Moriarty

Credit Human, Cheryl Spies

Credit Human, Connye Bauer-Ingram

Credit Human, Frank Moresco

Credit Human, Carl Osborne  
Credit Human, Robert Tynes  
Credit Human, Paul Dours  
Crescent Title LLC, Robert Bergeron  
Crescent Title LLC, Daniel Douglass  
Crescent Title LLC, Josie Occhipinti  
Crescent Title LLC, Lauren Griffin  
Crescent Title LLC, Kelly Torres  
Crescent Title LLC, Kristi Doran  
CrossCountry Mortgage, LLC, Alexis Adams-Nowacki  
D.R. Horton, Dawn Manix  
D.R. Horton, Camille Campbell  
D.R. Horton, Keicha Venson  
Delta Title Corporation, Laura Ferrera  
Delta Title Corporation, Armand Alvarez  
Desire Title Company, LLC, Desiree Valenti  
Desire Title Company, LLC, Jan Diaz  
DSL D Homes, Saun Sullivan  
Eustis Mortgage Corp., Wil Campbell  
Eustis Mortgage Corp., Shannon Eustis  
Eustis Mortgage Corp., Nathaniel Digiovanni  
Eustis Mortgage Corp., Kyle Simmons  
Eustis Mortgage Corp., Brent Edwards  
Eustis Mortgage Corp., Scott Forte  
Experience Title Group, LLC, Stella Charles  
Experience Title Group, LLC, Melanie Rizzo  
Experience Title Group, LLC, Stephanie Couget  
Expert Insurance Services, LLC, Ross Shales  
Expert Insurance Services, LLC, Robert Waldo  
Fifth District Savings Bank , Monica Doize  
First Horizon, Amber Stelly  
First Horizon, Christopher Brinson  
First Horizon, Emery Kirkikis  
First Horizon, Elizabeth Blum

First Horizon, Maria Dazet  
Fleur De Lis Title, Kim Nuccio Casey  
Fleur De Lis Title, Carmen Chambers  
Fleur De Lis Title, Blake Guidry  
Four Points Title, LLC, Alana Reichert  
Four Points Title, LLC, Stephen Douglas-Dupre  
Go Minis Portable Storage , Jeannine Dufour  
Goosehead Insurance , Adriana Zambrano  
Goosehead Insurance , Hailey Maggio  
Gulf Coast Bank and Trust Co, Devin Arriaga  
Gulf Coast Bank and Trust Co, Tommy Manzella  
Gulf Coast Bank and Trust Co, Brett Uzee  
Gulf Coast Bank and Trust Co, Daina Short  
Gulf Coast Bank and Trust Co, Thomas Ogg  
Gulf South Title Corp., David Birdsong  
Gulf States Real Estate Servic, Stacy Kaiser-Davis  
Hancock Whitney, Tish Allen  
Hancock Whitney, Deatro Carey  
Hancock Whitney, Mindy Dinicola  
Hertz Investment Group, Jeanne Renda  
Hertz Investment Group, Casey Moriarty  
Hertz Investment Group, Cristina DeSalvo  
Hertz Investment Group, Inc., Christina Donahoe  
Home Bank, N.A., Dee Green  
Home Warranty of America, Shana Henry  
Homestead Title, Tara Waldron  
Homestead Title, Tiffany Nuccio  
House Call Home Inspection, Ed Rowley  
Jefferson Parish Finance Auth., Lauren Ruppel  
Keesler Federal Credit Union, Gina Sanford  
Keesler Federal Credit Union, Brittany Fountain  
Keesler Federal Credit Union, Brittany Mealey  
L + A Retail LLC, Seth Gravolet

LATTER & BLUM COMMERCIAL (LATT02), Jeff Wilke  
 Lauricella Land Co., Kurt Hamlen  
 Lee Moving & Storage, Inc., Donald Tatera  
 Lee Moving & Storage, Inc., Alise Elliott  
 Louis Rodriguez, Louis Rodriguez  
 Louis Rodriguez, Louis Rodriguez  
 Louisiana Tax Commission, Jeffrey Crosby  
 Maria V. Orgeron, CPM, Maria Orgeron  
 Metairie Bank and Trust , Christopher Hebert  
 Modern Title, LLC, Robert Watrous  
 Mosaic Property Valuations, Arthur Schwertz  
 Movement Mortgage, Debra Campo  
 My Community Mortgage, Jennifer Cook  
 My Community Mortgage, Nicole Kamahana  
 Navy Federal Credit Union, Joey Murdock  
 Neill D Buie CPM, Neill Buie  
 Noel E Dauterive Jr, Noel Dauterive  
 NOMAR Membership, Kathi Schneider  
 OnPath Federal Credit Union, Ashley Broyard  
 OnPath Federal Credit Union, Holly Callia  
 OnPath Federal Credit Union, Melissa Celestin  
 OnPath Federal Credit Union, Ryan Haro  
 OnPath Federal Credit Union, Maria Gutierrez  
 Pappalardo Agency, Inc., Albert Pappalardo  
 Peak Capital Mortgage LLC, Dana Blondiau  
 Pinnacle Mortgage Corporation, Donna Richardson  
 Preservation Title, Jessica Hardie  
 Preservation Title, Natalie Bonin  
 Prime Lending, Donna Nold  
 Property One, Inc., Maria Orgeron  
 Provenance Title, LLC, Todd Taranto  
 Reliant Mortgage, LLC, Josh Highnote  
 Riverside Realty, Inc., Erin Loupe  
 Sealy Property Management, LLC, Charlene

Hitzman  
 Select Title, LLC, Christine Schulte  
 Select Title, LLC, Carlee Hoffman Kline  
 Seth Caire, Seth Caire  
 SRSA Commercial Real Estate, Michael Hilferty  
 SRSA Commercial Real Estate, Jeffrey Laufer  
 St. Bernard Parish Assessor's Office, Jaylynn Turner  
 St. James Parish Assessor's Office, Glenn Waguespack  
 St. Tammany Parish Assessor's Office, Louis Fitzmorris  
 St. Tammany Parish Assessor's Office, Paul Schexnaydre  
 Standard Mortgage Corp., Kristie Berggren  
 Standard Mortgage Corp., Kasey Sartin  
 Stone Title, Stephanie Turnage  
 Tangipahoa Assessor's Office, Kevin Raiford  
 Team Title LLC, Kyle Catalano  
 The Feil Organization, Jody Castle  
 The Industrial Group, Paula Guidry  
 The Mortgage Krewe, Cameron Budzius  
 Title Depot, Carrie Wheeler  
 Title Management Group, Inc., Kathy Case  
 Title Management Group, Inc., Erin LeCorgne  
 Title Management Group, Inc., Lindsay VanAs  
 Title Management Group, Inc., Michael Troendle  
 Title Management Group, Inc., Kathy Case  
 True Title, Inc., Jean Hand  
 United Real Estate Partners, Jordan Small  
 Veritas Lending Group, Suzy Ortiz  
 Visions Preferred Notary Signing, Tonya Carter  
 Westcor Land Title Insurance, Kelly Paliaro  
 Wind Mitigation and Home Inspection, Jordan Small  
 Wurth Real Estate Services, Christopher Riggs

# NOMAR Staff



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Chief Executive  
Officer



**Bailey Morse**  
Chief Operating  
Officer & In-House  
Counsel



**Brianne Byrley**  
Chief People Officer &  
Professional Standards  
Administrator



**Stephanie Hoffmann**  
Professional  
Development Director



**Carrie Robinson**  
Communications  
Director



**Suzanne Whitaker**  
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Public Relations Director



**Devon Smith**  
Creative Design  
Manager



**Lionel Cade**  
MLS Trainer and  
Support Specialist



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Member Support  
Specialist



**Luis Gimenez**  
Member Support  
Specialist



**Lexie Martin**  
Member Satisfaction  
Coordinator



**Addie McKee**  
Affiliate Relations,  
Sponsorship &  
Events Coordinator



**Mary Radosta**  
Administrative  
Coordinator



**Stacey Shifflett**  
Finance  
Specialist

We are dedicated to serving you! Please do not hesitate to reach out with your questions, comments, and concerns. We look forward to hearing from you, and to another banner year of collaboration and growth, as we chart the course for 2025!

# What a Year we've had!

"As we reflect on the past year at NOMAR, we are proud to celebrate the incredible progress we've made and the challenges we've overcome together. Despite the ever-changing landscape, our commitment to excellence, collaboration, and innovation has led to another successful year. From strengthening partnerships to reaching new milestones, we've proven once again that when we come together as a community, there is no limit to what we can achieve. As we look ahead to the next chapter, we remain excited and focused on continuing to grow, adapt, and support our members and the broader industry. Here's to another year of success, growth, and endless possibilities."



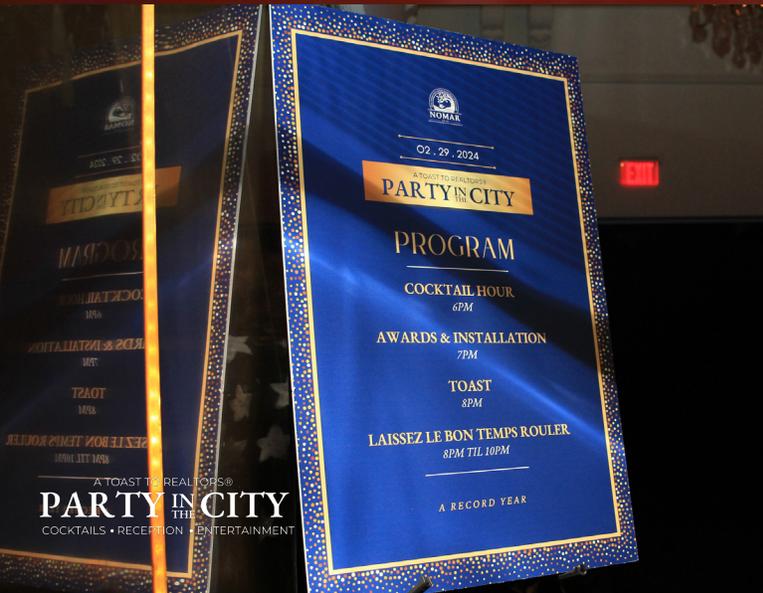
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