

REGISTRATION FORM

CRS ONE DAY COURSE:



POWER UP ON SMART HOME TECHNOLOGIES

WHERE: NOMAR New Orleans Metropolitan Assoc. of REALTORS®
3645 N I-10 Service Road W
Metairie, LA 70002
Phone 504-885-3200

WHEN: May 1, 2019
8:30 AM – 5 PM

Please call or text Carolyn Grimsley
318-219-6258 with any questions.

WHO: (ABOUT YOURSELF Please print):

Name _____
NRDS# _____ License# _____
Company _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
Email _____

REGISTRATION FEE: \$149 RRC Member _____ \$ 174 Non-Member _____ Includes breakfast and lunch!

Save \$50 by attending both CRS classes May 1 and May 2. Count me in! Code METAIRIE

WAYS TO REGISTER:

1. Register online
<https://crs.com/learn/education-catalog/ViewClass.aspx?ClassID=13830>
2. Call: 504-453-4507 or 318-219-6258
3. Fill out the above information and mail to:
Louisiana RRC/CRS

3. Mailing Address:
LA RRC/CRS
c/o Kim Kantrow LA Finance Chair
Keller Williams Realty
8601 Leake Avenue
New Orleans, LA 70118

Please indicate preferred method of payment:

- Credit card - call 504-453-4507 to complete your registration.
 Check enclosed, make payable to: **RRC**

CANCELLATION POLICY:

RRC, RRC States and licensees reserves the right to cancel any scheduled course. If a course is cancelled, you will be notified via e-mail or phone and will be given a full refund. RRC, RRC States, and licensees are not responsible for any expenses incurred by the registrant due to cancellation. Class cancellations will be accepted until one week prior to the event. Cancellations will be refunded minus a \$25 administrative fee. No shows will be charged the full registration amount.



For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.

CRS ONE DAY COURSE



Power Up on Smart Home Technologies



ABOUT KIM CAMERON

An undiagnosed real estate addict, Kim lives & breathes real estate from her core. She hails from St. Louis, with a background encompassing building, rehabbing, property management & mortgage lending. She built a successful real estate team in 2005 & has never looked back. Cameron is also a speaker, trainer & top-producing REALTOR®. She is an RPAC Major Investor & committed to advocacy & protecting homeownership. She gives of her time & talent as an RRC Director, Missouri REALTORS® Executive Team, St. Louis REALTORS® Leadership Academy Chair & 2019 NAR Leadership Academy Class. Come play & learn with Kim. Her energy is contagious!

May 1, 2019
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Presented by: Louisiana
Residential Real Estate Council

Course location:
NOMAR New Orleans Metropolitan
Association of Realtors®
3645 N I-10 Service Road W.
Metairie, Louisiana 70002
504-885-3200

318-219-6258 Carolyn Grimsley, CRS
www.CRS.com

What qualifies as a “Smart Home” and how do you leverage its functions and features in your marketing strategy? Do you have the knowledge and skills it takes to advise your clients to properly value and use various Smart Home technologies? What are the common security and legal considerations associated with buying and selling Smart Homes? These questions and many more are addressed in this brand new one-day course, **Power Up on Smart Home Technologies** which can be taken individually or as part of the new **RRC Smart Home Certification program!**

Upon the successful completion of this course, you will be able to:

- Identify what is needed for a house to be considered a smart home
- Apply promotional ideas to make a house stand out for being a smart home
- Apply marketing ideas to own business to stand out in the market
- Assess value of smart home features
- Address security issues when selling/buying smart home technologies
- Recognize the moral, ethical, and legal obligations that come with showing smart tech homes
- Develop and utilize a smart home selling tool kit and smart home transition checklist

**Students will earn 8 CRS Education course credit AND
8 hours credit towards Smart Home Certification**

Contact Carolyn Grimsley at 318-219-6258 or www.CRS.com to register!

ABOUT RRC

The Residential Real Estate Council is the largest not-for-profit affiliate of the National Association of REALTORS®. We are a professional network of over 34,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities. CRS also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.



For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.