

2014 EAST JEFFERSON BROKER TOUR SCHEDULE

1. East Jefferson Parish is to be divided into FOUR specific GROUPS for the purpose of sales meetings, company tours, BROKER TOURS. A consecutive four week turnaround time is to be followed.

- a) GROUP I-- MLS AREAS #1-2-8-11-21-22-24-25-26-27
- b) GROUP II-- MLS AREAS #3-4-5-6-7
- c) GROUP III-- MLS AREAS #13-14-15-18 (Interstate to Lake)
- d) GROUP IV-- MLS AREAS #12-16-17-19 (Interstate to Airline)

JAN '14	DATE	GROUP	FEB '14	DATE	AREA	MAR 14	DATE	AREA	APR '14	DATE	AREA
JAN	7	II	FEB	4	II	MAR	4	NO TOUR	APR	1	I
JAN	14	III	FEB	11	III	MAR	11	II	APR	8	II
JAN	21	IV	FEB	18	IV	MAR	18	III	APR	15	III
JAN	28	I	FEB	25	I	MAR	25	IV	APR	22	IV
									APR	29	I

MAY '14	DATE	AREA	JUN '14	DATE	AREA	JUL'14	DATE	AREA	AUG '14	DATE	AREA
MAY	6	II	JUN	3	II	JUL	1	NO TOUR	AUG	5	II
MAY	13	III	JUN	10	III	JUL	8	II	AUG	12	III
MAY	20	IV	JUN	17	IV	JUL	15	III	AUG	19	IV
MAY	27	I	JUN	24	I	JUL	22	IV	AUG	26	I
						JUL	29	I			

SEP '14	DATE	AREA	OCT '14	DATE	AREA	NOV '14	DATE	AREA	DEC '14	DATE	AREA
SEP	2	NO TOUR	OCT	7	II	NOV	4	II	DEC	2	I
SEP	9	II	OCT	14	III	NOV	11	III	DEC	9	II
SEP	16	III	OCT	21	IV	NOV	18	IV	DEC	16	III
SEP	23	IV	OCT	28	I	NOV	25	NO TOUR	DEC	23	NO TOUR
SEP	30	I							DEC	30	NO TOUR

There will be **NO** tours the week of Mardi Gras, July 4th, Labor Day, Thanksgiving, Christmas and New Years. In the event of a tour falling the week of a holiday, the next Tuesday will be a continuation of the tour area in sequence.

A master plan for changes caused by unexpected events, i.e. a flood, must be formulated for all brokers.

- 2. Tuesday Tour Day Times:
 - a) Sales meetings to be conducted at regular broker times.
 - b) Houses to be toured are to be available for the MINIMUM TIME of 10:30 a.m. to 1:30 p.m. (longer if individual agents so desire)
 - c) HOUSES to be previewed by other Brokers are to be placed on the BROKER TOUR list and signified by an OPEN HOUSE sign on the property.
- 3. Houses scheduled to be toured are to be entered in the listing fields called **BROKER DATE, BROKER TIME, BROKER REMARKS.**
- 4. **For a list of homes on tour in the MLS go to Search, Cross Property, and then XPROP/Open Hse/Brk Tour and search by date.**